

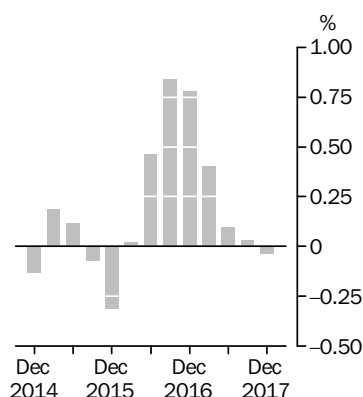
# BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 MAR 2018

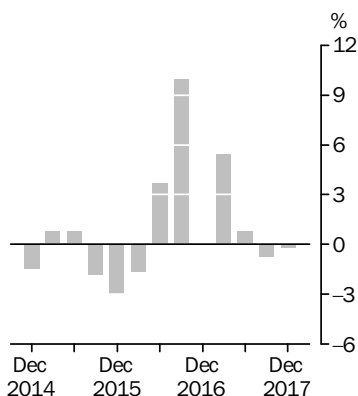
## Inventories (volume terms)

Trend estimates



## Company gross operating profits

Trend estimates



## INQUIRIES

Inquiries about these and related statistics, contact the National Information and Referral Service on 1300 135 070. The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to us.

## KEY FIGURES

	Sep Qtr 17 to Dec Qtr 17 %	Dec Qtr 16 to Dec Qtr 17 %
<b>Sales of goods and services (Chain volume measures)</b>		
Manufacturing		
Trend	1.0	2.6
Seasonally Adjusted	-0.5	1.4
Wholesale trade		
Trend	-0.4	-0.7
Seasonally Adjusted	-1.2	-1.1
<b>Inventories (Chain volume measures)</b>		
Trend	0.0	0.5
Seasonally Adjusted	0.2	1.0
<b>Company gross operating profits</b>		
Trend	-0.2	5.2
Seasonally Adjusted	2.2	4.3
<b>Wages and salaries</b>		
Seasonally Adjusted	1.0	4.3

## KEY POINTS

### CHAIN VOLUME ESTIMATES

- The trend estimate for inventories remained relatively unchanged in the December quarter 2017. The seasonally adjusted estimate rose 0.2% this quarter.
- The trend estimate for Manufacturing sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate fell 0.5% this quarter.
- The trend estimate for Wholesale trade sales of goods and services fell 0.4% this quarter. The seasonally adjusted estimate fell 1.2%.

### CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits rose 2.2% in the December quarter 2017.
- The seasonally adjusted estimate for wages and salaries rose 1.0% in the December quarter 2017.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE (Quarter)

#### RELEASE DATE

March 2018	4 June 2018
June 2018	3 September 2018
September 2018	3 December 2018
December 2018	4 March 2019

### COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the December quarter 2017 is \$2,422m which is \$3,650m higher than the September quarter 2017 IVA of -\$1,228m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

### ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

David W. Kalisch  
Australian Statistician

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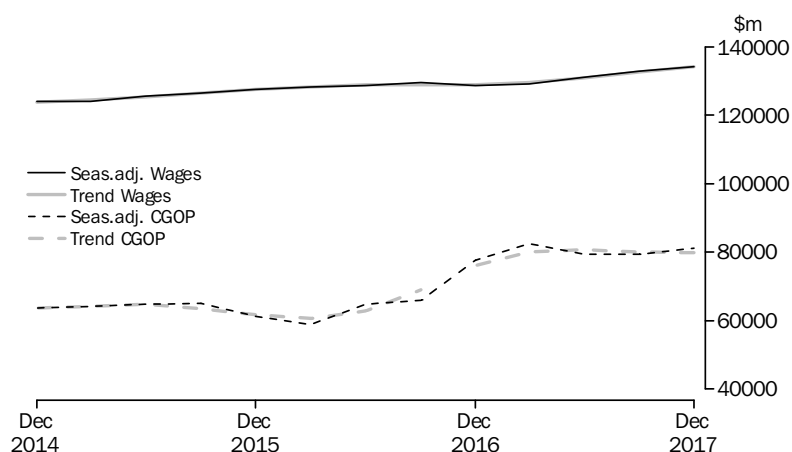
## ANALYSIS BY INDUSTRY

### FEATURED SERIES

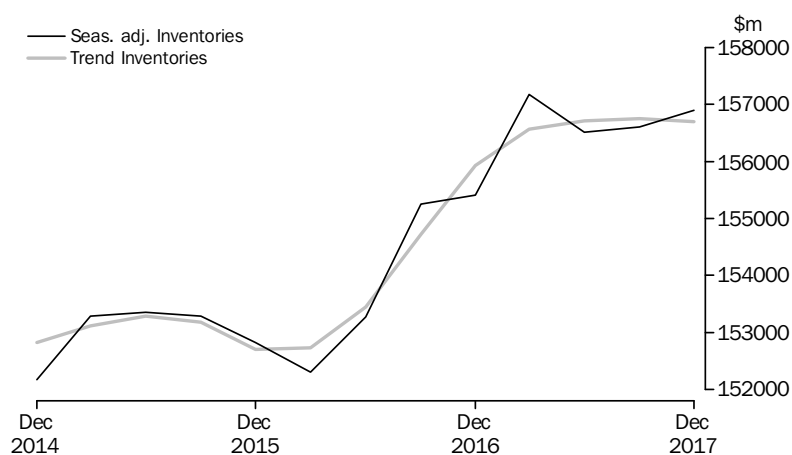
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

### TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 0.2% this quarter. The seasonally adjusted estimate rose 2.2%. In current price terms, the trend estimate for wages and salaries rose 1.2% this quarter. The seasonally adjusted estimate rose 1.0%.



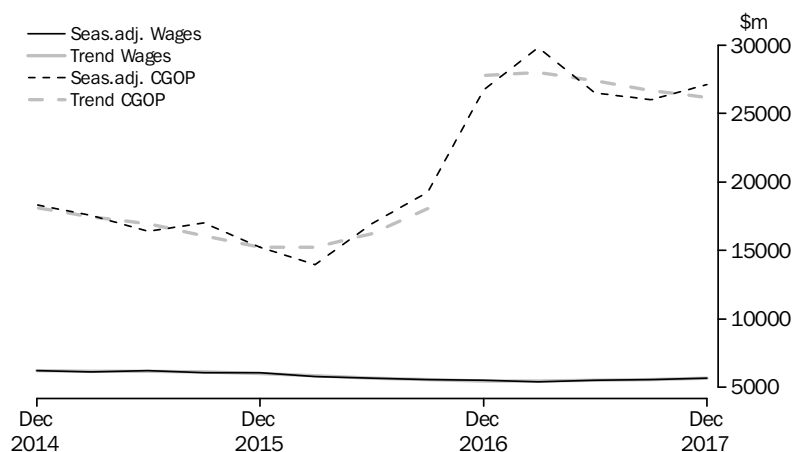
In volume terms, the trend estimate for total inventories remained relatively unchanged this quarter. The seasonally adjusted estimate rose 0.2%.



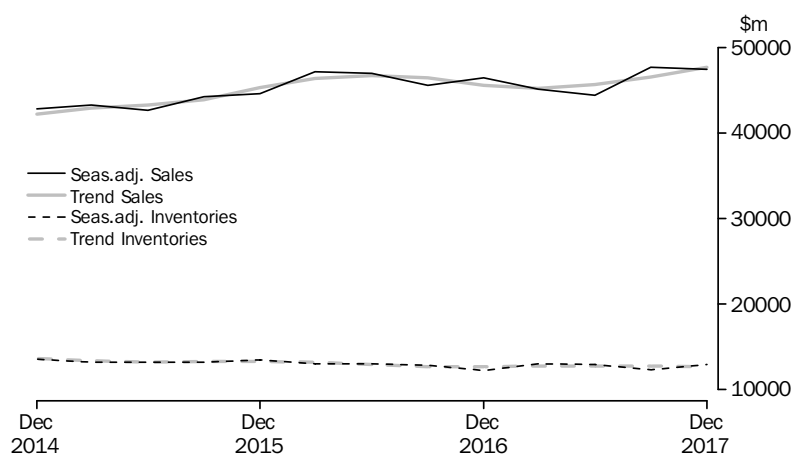
## ANALYSIS BY INDUSTRY *continued*

### MINING

In current prices, the trend estimate for company gross operating profits fell 1.8% this quarter. The seasonally adjusted estimate rose 4.2%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 1.3%.



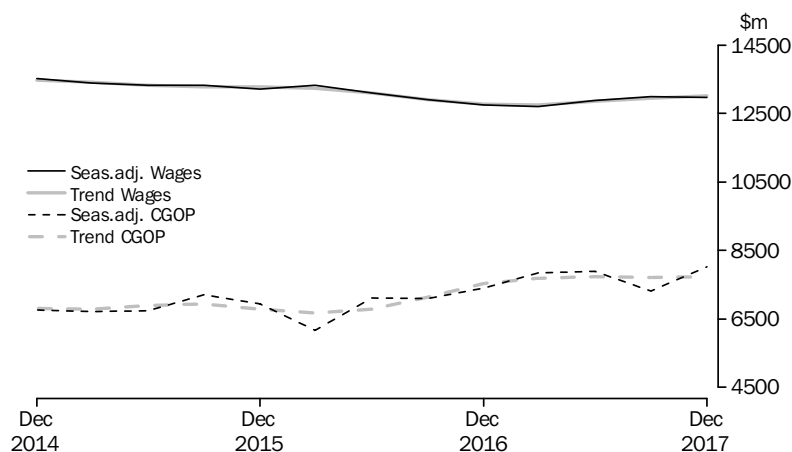
In volume terms, the trend estimate for sales of goods and services rose 2.4% this quarter. The seasonally adjusted estimate fell 0.5%. In volume terms, the trend estimate for inventories fell 0.5% this quarter. The seasonally adjusted estimate rose 4.9%.



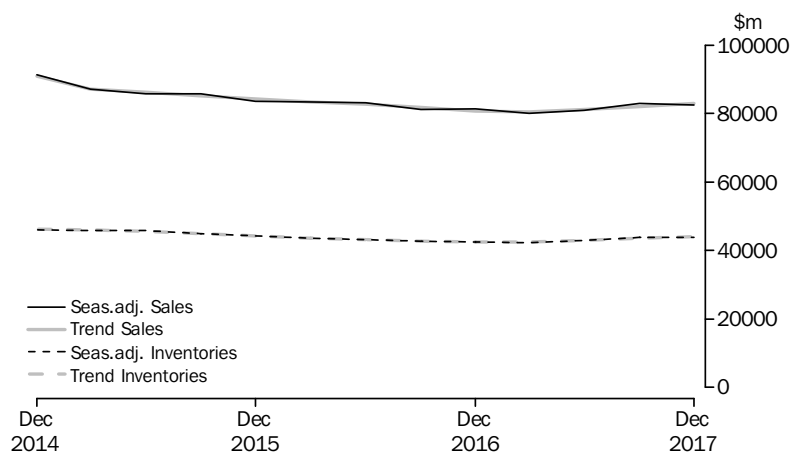
## ANALYSIS BY INDUSTRY *continued*

### MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 0.4% this quarter. The seasonally adjusted estimate rose 9.5%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate fell 0.2%.



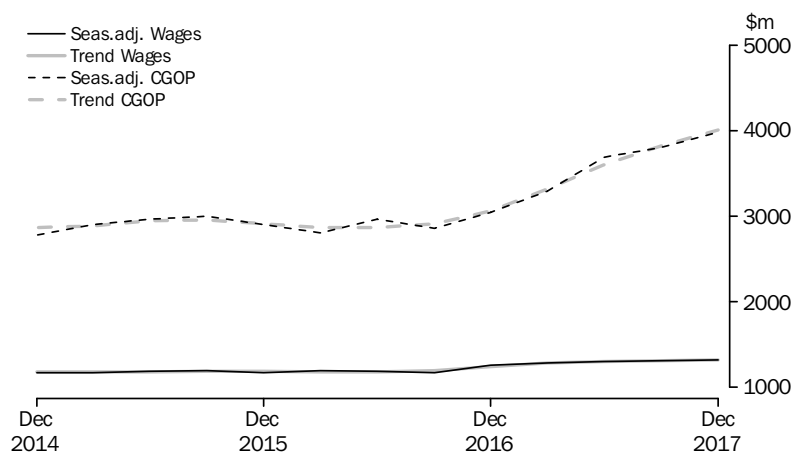
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate fell 0.5%. In volume terms, the trend estimate for inventories rose 1.2% this quarter. The seasonally adjusted estimate remained relatively unchanged.



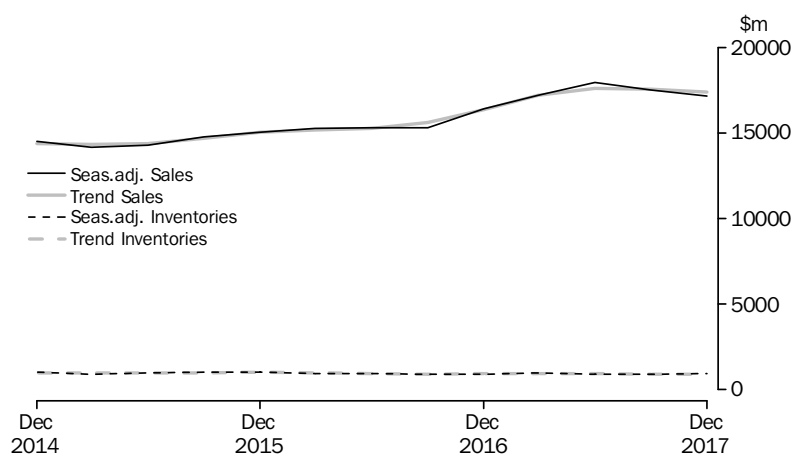
## ANALYSIS BY INDUSTRY *continued*

### ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.6% this quarter. The seasonally adjusted estimate rose 4.7%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate rose 0.4%.



In volume terms, the trend estimate for sales of goods and services fell 1.2% this quarter. The seasonally adjusted estimate fell 1.9%. In volume terms, the trend estimate for inventories fell 0.9% this quarter. The seasonally adjusted estimate rose 4.1%.

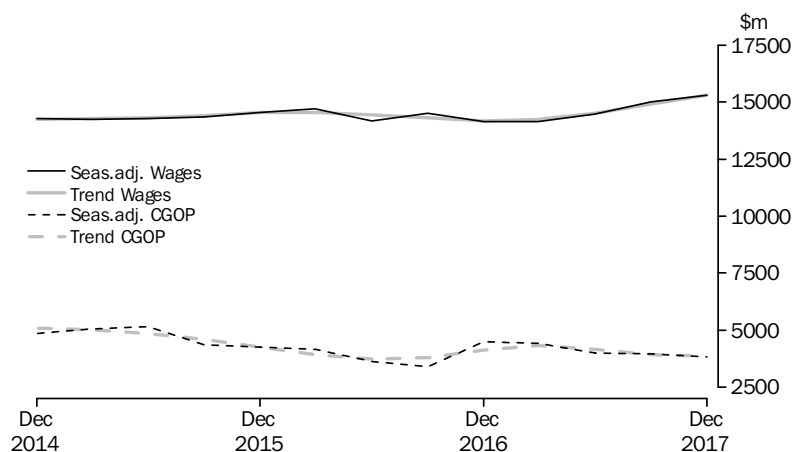




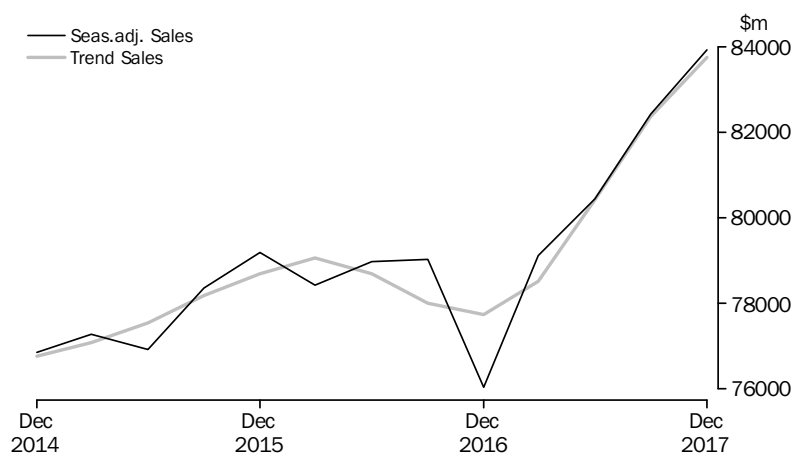
## ANALYSIS BY INDUSTRY *continued*

### CONSTRUCTION

In current prices, the trend estimate for company gross operating profits fell 2.0% this quarter. The seasonally adjusted estimate fell 2.9%. In current price terms, the trend estimate for wages and salaries rose 2.6% this quarter. The seasonally adjusted estimate rose 1.9%.



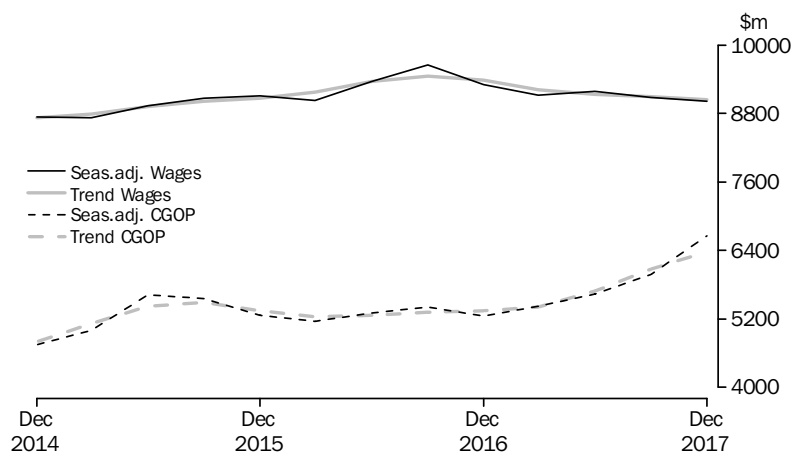
In volume terms, the trend estimate for sales of goods and services rose 1.7% this quarter. The seasonally adjusted estimate rose 1.8%.



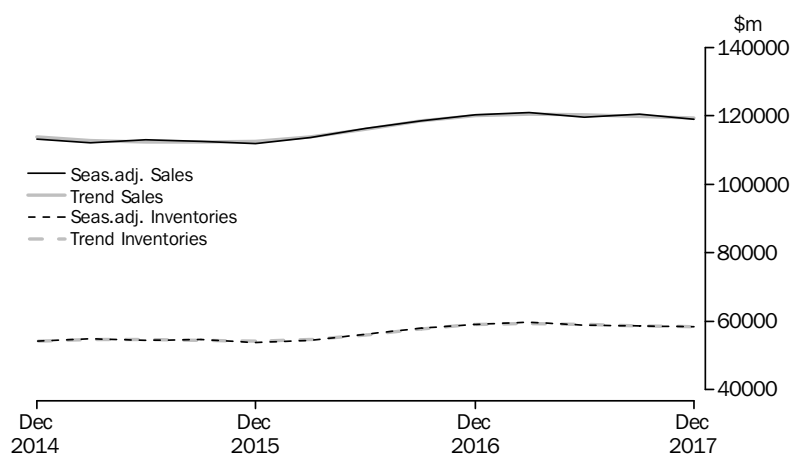
## ANALYSIS BY INDUSTRY *continued*

### WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 5.0% this quarter. The seasonally adjusted estimate rose 11.2%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 0.8%.



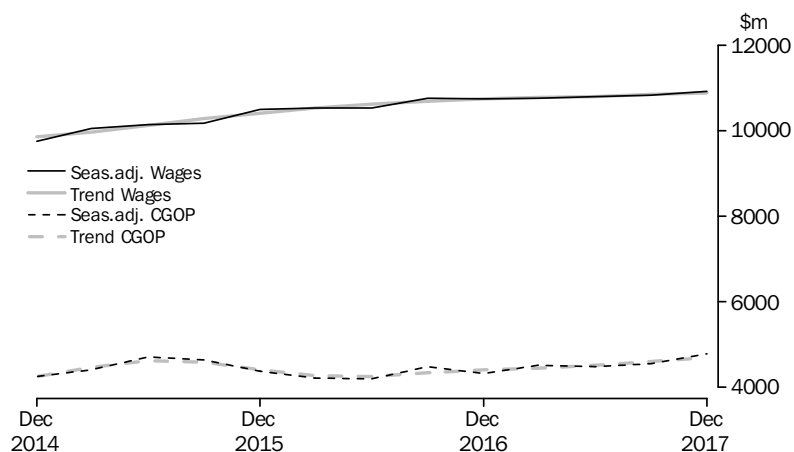
In volume terms, the trend estimate for sales of goods and services fell 0.4% this quarter. The seasonally adjusted estimate fell 1.2%. In volume terms, the trend estimate for inventories fell 0.6% this quarter. The seasonally adjusted estimate fell 0.1%.



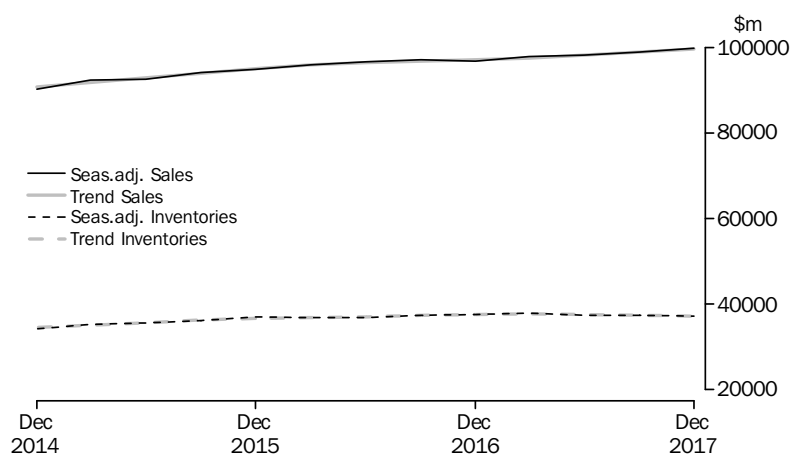
## ANALYSIS BY INDUSTRY *continued*

### RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 1.9% this quarter. The seasonally adjusted estimate rose 4.9%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate rose 0.8%.



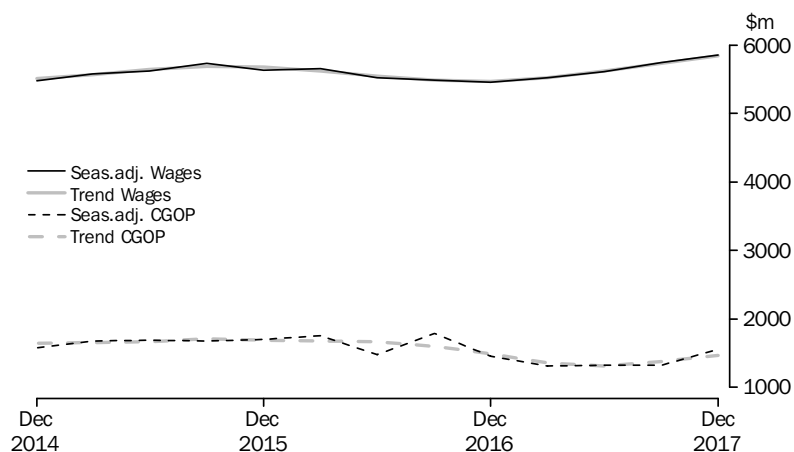
In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate rose 1.0%. In volume terms, the trend estimate for inventories fell 0.5% this quarter. The seasonally adjusted estimate fell 0.5%.



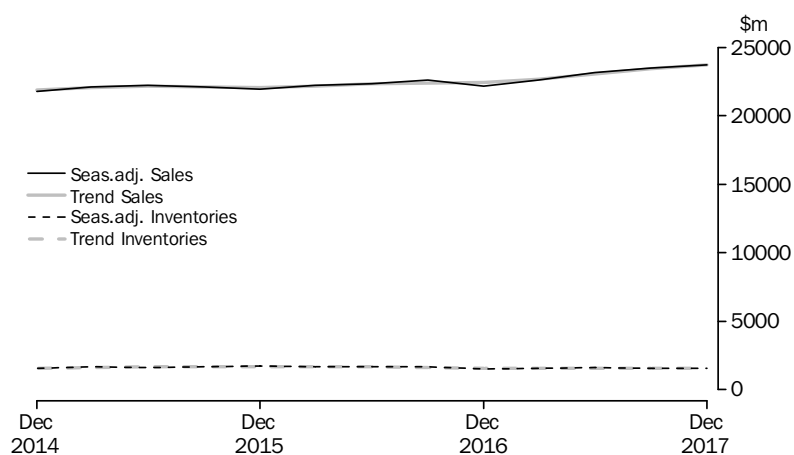
## ANALYSIS BY INDUSTRY *continued*

### ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits rose 6.4% this quarter. The seasonally adjusted estimate rose 18.0%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 1.9%.



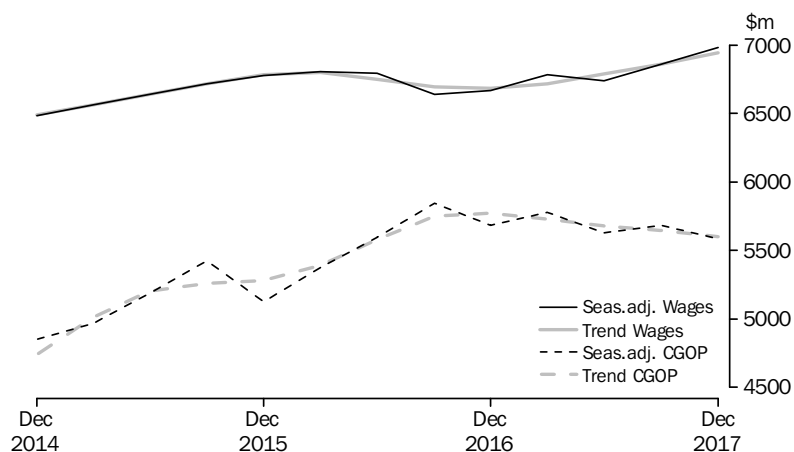
In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate rose 0.9%. In volume terms, the trend estimate for inventories fell 0.6% this quarter. The seasonally adjusted estimate fell 1.2%.



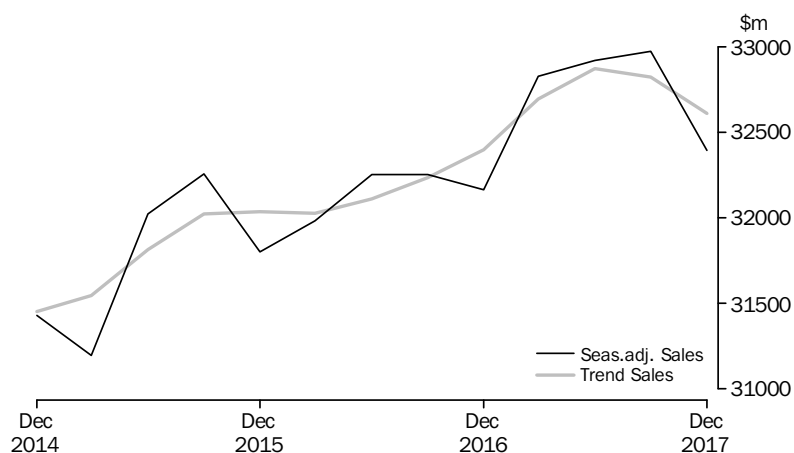
## ANALYSIS BY INDUSTRY *continued*

### TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits fell 0.8% this quarter. The seasonally adjusted estimate fell 1.7%. In current price terms, the trend estimate for wages and salaries rose 1.2% this quarter. The seasonally adjusted estimate rose 1.7%.



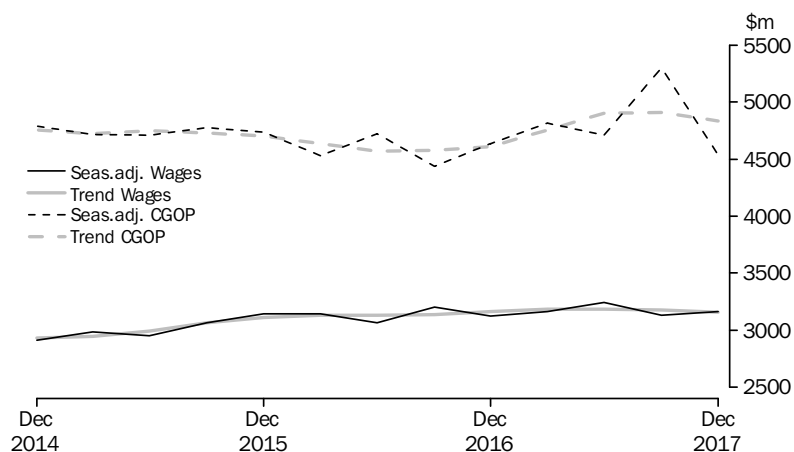
In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate fell 1.8%.



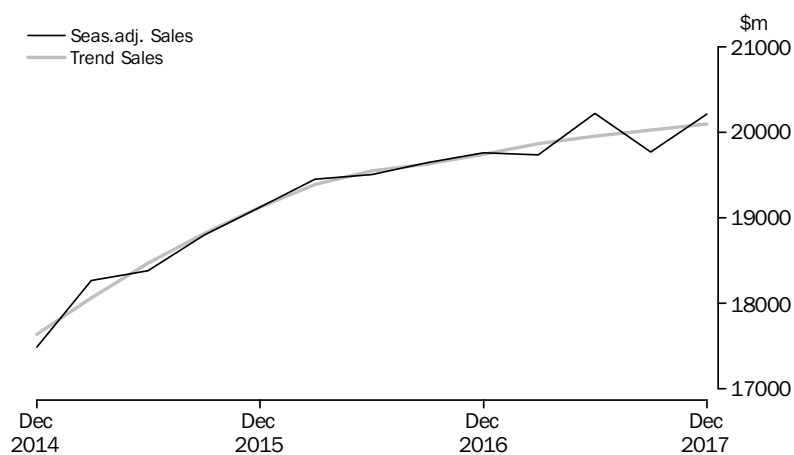
## ANALYSIS BY INDUSTRY *continued*

### INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 1.6% this quarter. The seasonally adjusted estimate fell 14.4%. In current price terms, the trend estimate for wages and salaries fell 0.6% this quarter. The seasonally adjusted estimate rose 0.9%.



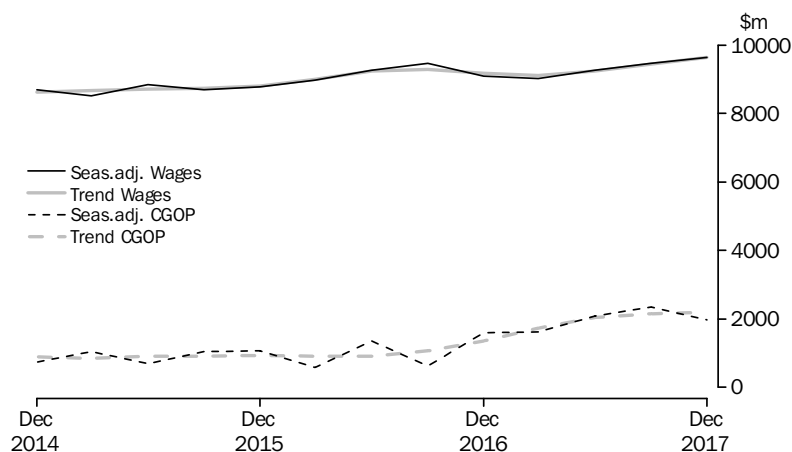
In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 2.2%.



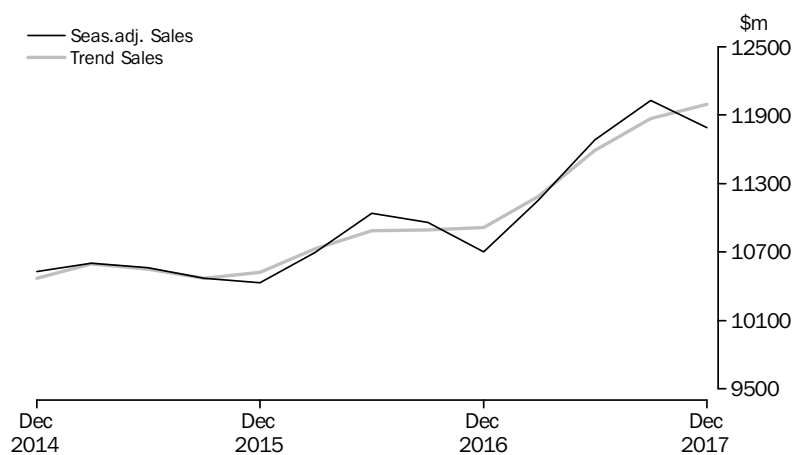
## ANALYSIS BY INDUSTRY *continued*

### FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.9% this quarter. The seasonally adjusted estimate fell 15.5%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 1.9%.



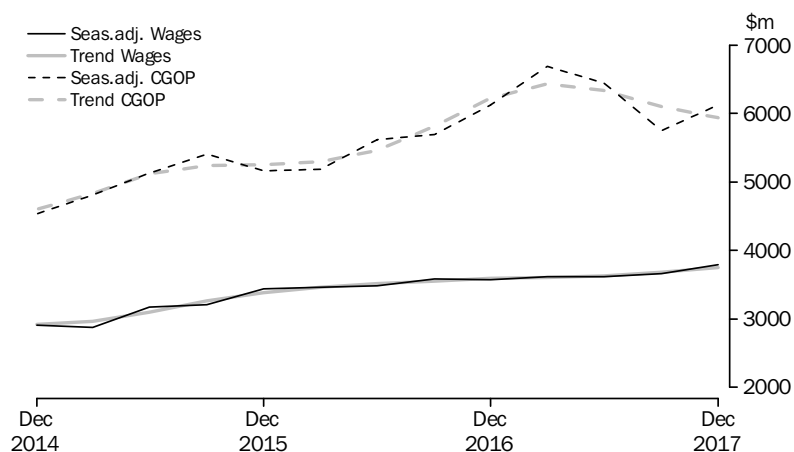
In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate fell 1.9%.



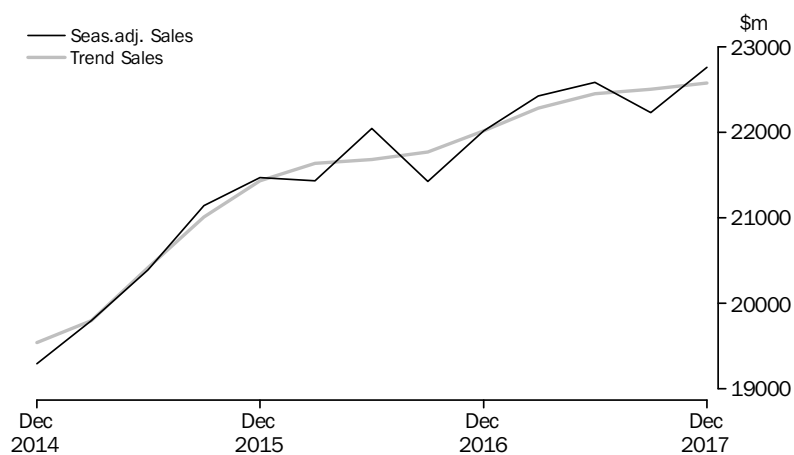
## ANALYSIS BY INDUSTRY *continued*

### RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.6% this quarter. The seasonally adjusted estimate rose 6.5%. In current price terms, the trend estimate for wages and salaries rose 1.8% this quarter. The seasonally adjusted estimate rose 3.6%.



In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 2.4%.

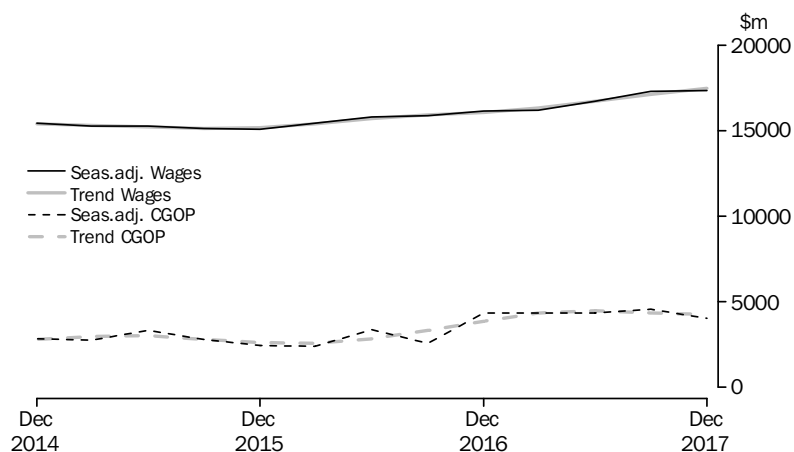




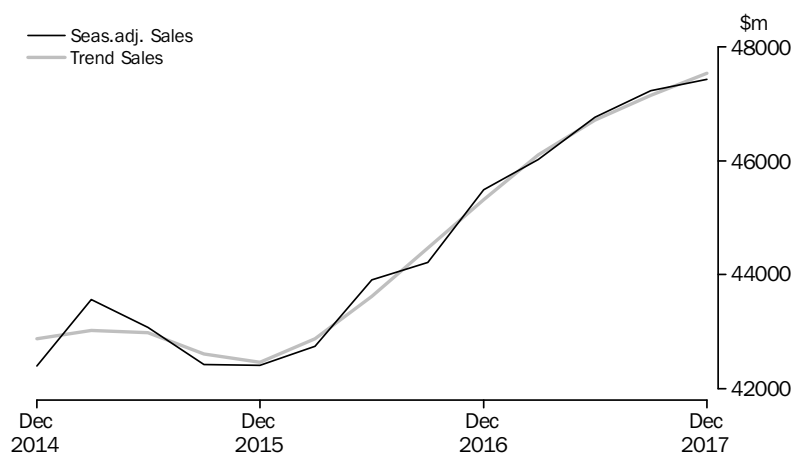
## ANALYSIS BY INDUSTRY *continued*

### PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.4% this quarter. The seasonally adjusted estimate fell 11.0%. In current price terms, the trend estimate for wages and salaries rose 2.1% this quarter. The seasonally adjusted estimate rose 0.2%.



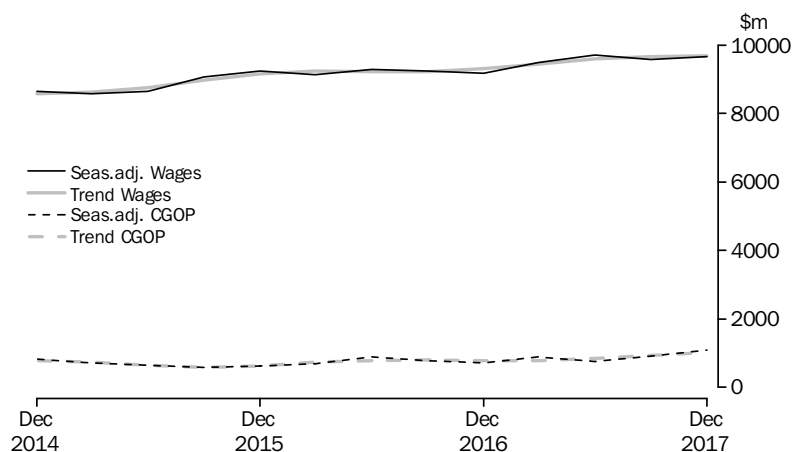
In volume terms, the trend estimate for sales of goods and services rose 0.8% this quarter. The seasonally adjusted estimate rose 0.4%.



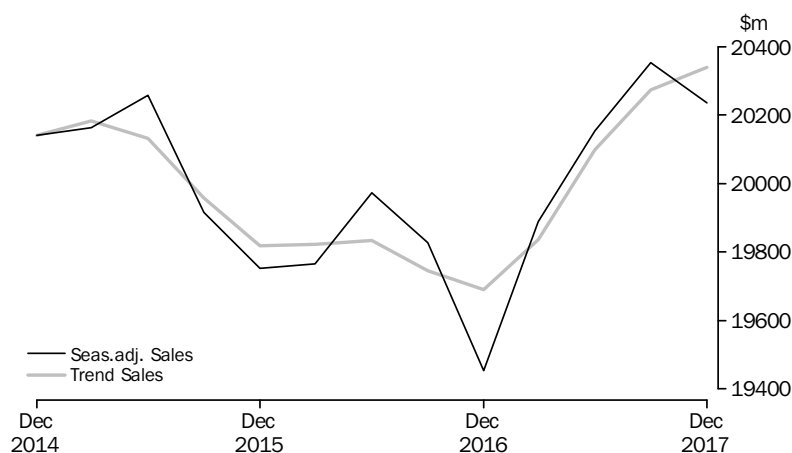
## ANALYSIS BY INDUSTRY *continued*

### ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 10.0% this quarter. The seasonally adjusted estimate rose 18.7%. In current price terms, the trend estimate for wages and salaries rose 0.2% this quarter. The seasonally adjusted estimate rose 0.9%.



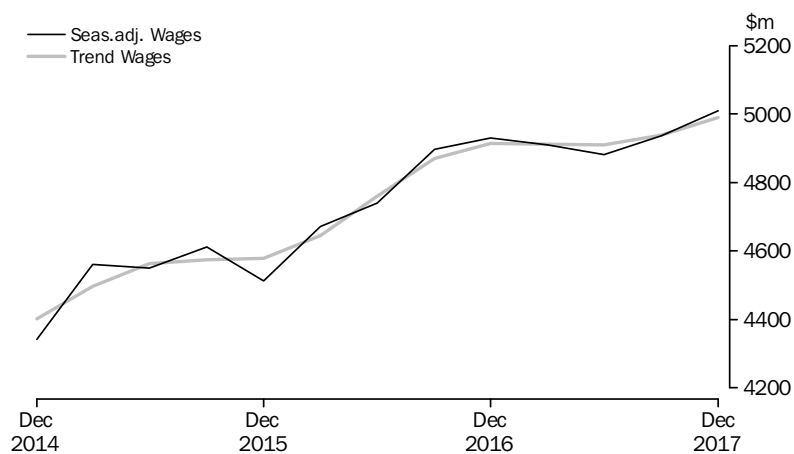
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 0.6%.



## ANALYSIS BY INDUSTRY *continued*

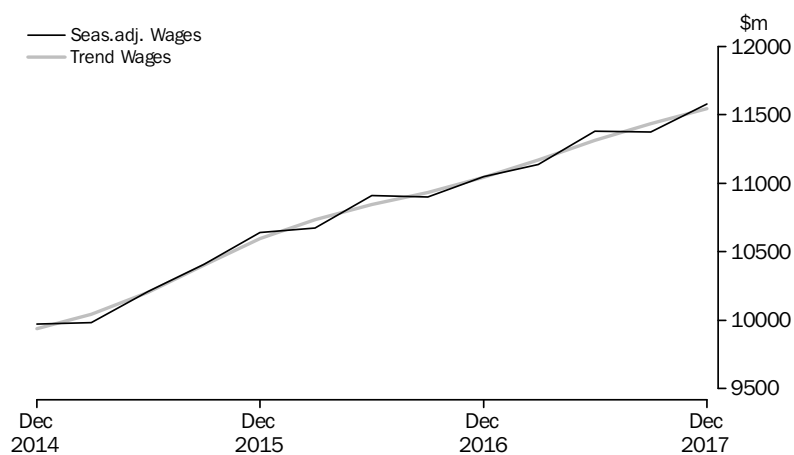
### EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter.  
The seasonally adjusted estimate rose 1.5%.



### HEALTH CARE AND SOCIAL ASSISTANCE

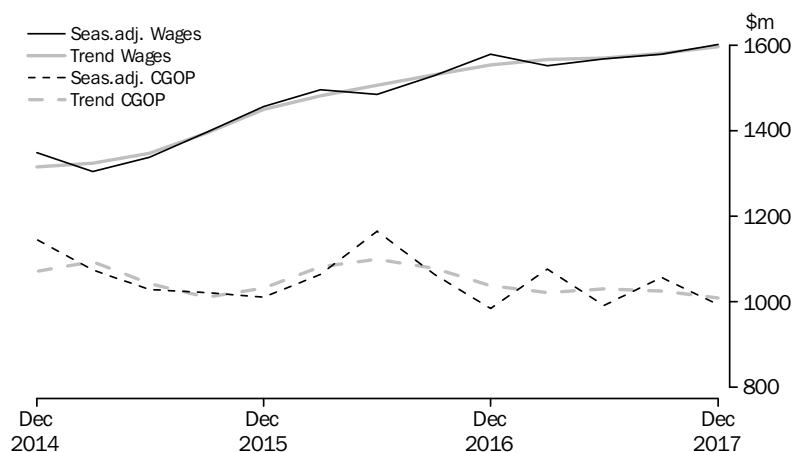
In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter.  
The seasonally adjusted estimate rose 1.8%.



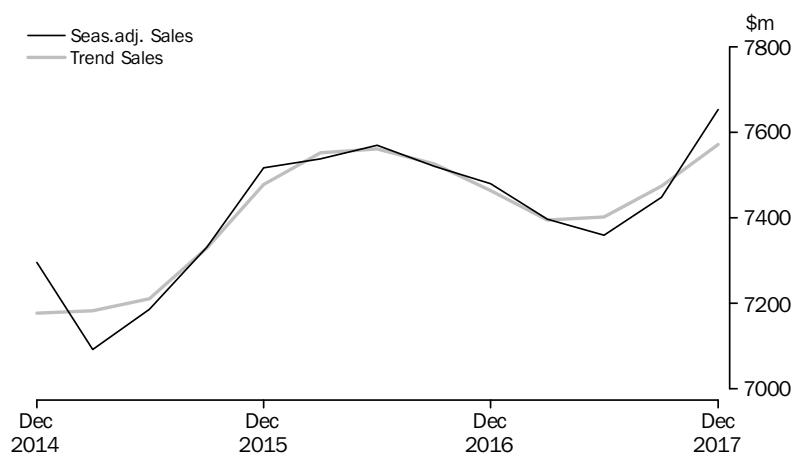
## ANALYSIS BY INDUSTRY *continued*

### ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.5% this quarter. The seasonally adjusted estimate fell 6.0%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 1.4%.



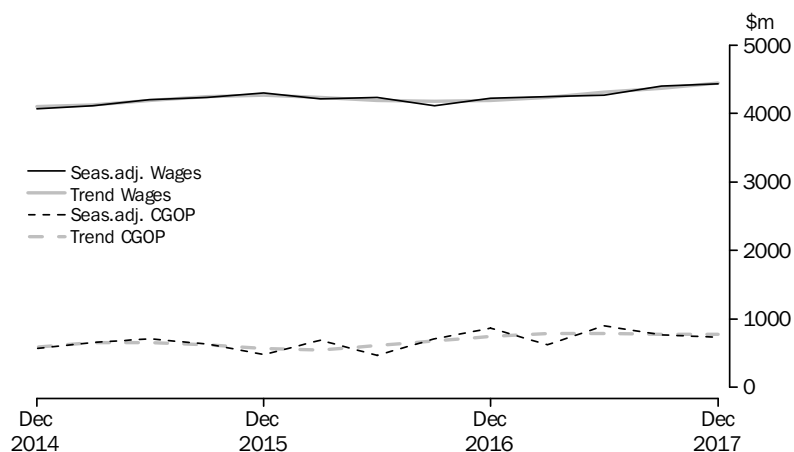
In volume terms, the trend estimate for sales of goods and services rose 1.3% this quarter. The seasonally adjusted estimate rose 2.8%.



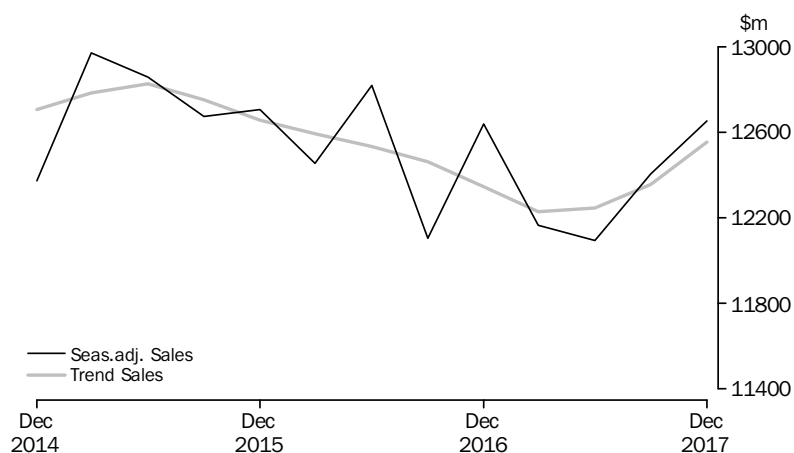
## ANALYSIS BY INDUSTRY *continued*

### OTHER SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.5% this quarter. The seasonally adjusted estimate fell 3.2%. In current price terms, the trend estimate for wages and salaries rose 1.6% this quarter. The seasonally adjusted estimate rose 0.7%.



In volume terms, the trend estimate for sales of goods and services rose 1.6% this quarter. The seasonally adjusted estimate rose 2.0%.





## INVENTORIES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2015-16</b>							
December	13 303	43 694	1 057	55 139	37 835	1 731	154 434
March	12 681	43 859	947	53 856	36 711	1 656	151 512
June	13 001	43 257	915	55 100	35 575	1 664	151 054
<b>2016-17</b>							
September	13 358	42 839	900	58 123	37 932	1 651	156 560
December	12 143	41 922	925	60 389	38 477	1 556	157 259
March	12 622	42 490	985	59 139	37 788	1 560	156 299
June	12 982	43 003	881	57 684	36 134	1 594	154 104
<b>2017-18</b>							
September	12 844	43 983	890	58 833	37 930	1 564	157 918
December	12 859	43 339	964	59 840	38 199	1 581	158 738
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	13 452	44 204	1 030	53 866	36 990	1 702	152 828
March	13 076	43 674	941	54 325	36 890	1 651	152 316
June	12 987	43 052	942	56 082	36 847	1 677	153 277
<b>2016-17</b>							
September	12 847	42 740	906	57 899	37 373	1 669	155 245
December	12 260	42 412	896	59 043	37 549	1 534	155 415
March	13 045	42 298	981	59 709	37 963	1 555	157 166
June	12 947	42 840	910	58 733	37 429	1 606	156 515
<b>2017-18</b>							
September	12 364	43 852	895	58 558	37 430	1 579	156 607
December	12 973	43 858	932	58 498	37 234	1 560	156 897
TREND							
<b>2015-16</b>							
December	13 287	44 247	1 012	54 111	36 680	1 677	152 703
March	13 197	43 606	973	54 646	36 921	1 685	152 735
June	12 938	43 113	926	56 014	37 044	1 667	153 442
<b>2016-17</b>							
September	12 699	42 672	913	57 785	37 296	1 625	154 725
December	12 692	42 379	925	59 016	37 616	1 583	155 930
March	12 741	42 472	931	59 337	37 727	1 564	156 559
June	12 779	42 949	926	59 018	37 590	1 576	156 713
<b>2017-18</b>							
September	12 756	43 525	915	58 644	37 403	1 582	156 754
December	12 698	44 048	908	58 318	37 208	1 572	156 697

(a) Reference year for chain volume estimates is 2015-16

## INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	%	%	%	%	%	%	%
ORIGINAL							
<b>2015-16</b>							
December	-3.5	-2.5	2.3	0.7	3.2	4.6	0.0
March	-4.7	0.4	-10.4	-2.3	-3.0	-4.4	-1.9
June	2.5	-1.4	-3.4	2.3	-3.1	0.5	-0.3
<b>2016-17</b>							
September	2.7	-1.0	-1.6	5.5	6.6	-0.8	3.6
December	-9.1	-2.1	2.8	3.9	1.4	-5.7	0.4
March	3.9	1.4	6.5	-2.1	-1.8	0.2	-0.6
June	2.8	1.2	-10.6	-2.5	-4.4	2.2	-1.4
<b>2017-18</b>							
September	-1.1	2.3	1.0	2.0	5.0	-1.9	2.5
December	0.1	-1.5	8.4	1.7	0.7	1.1	0.5
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	1.6	-1.4	-0.9	-1.4	2.6	1.6	-0.3
March	-2.8	-1.2	-8.6	0.9	-0.3	-3.0	-0.3
June	-0.7	-1.4	0.2	3.2	-0.1	1.5	0.6
<b>2016-17</b>							
September	-1.1	-0.7	-3.9	3.2	1.4	-0.5	1.3
December	-4.6	-0.8	-1.2	2.0	0.5	-8.1	0.1
March	6.4	-0.3	9.5	1.1	1.1	1.4	1.1
June	-0.8	1.3	-7.3	-1.6	-1.4	3.2	-0.4
<b>2017-18</b>							
September	-4.5	2.4	-1.6	-0.3	0.0	-1.6	0.1
December	4.9	0.0	4.1	-0.1	-0.5	-1.2	0.2
TREND							
<b>2015-16</b>							
December	0.1	-1.6	0.5	-0.4	1.1	0.3	-0.3
March	-0.7	-1.4	-3.9	1.0	0.7	0.5	0.0
June	-2.0	-1.1	-4.8	2.5	0.3	-1.1	0.5
<b>2016-17</b>							
September	-1.8	-1.0	-1.4	3.2	0.7	-2.5	0.8
December	-0.1	-0.7	1.3	2.1	0.9	-2.6	0.8
March	0.4	0.2	0.6	0.5	0.3	-1.2	0.4
June	0.3	1.1	-0.5	-0.5	-0.4	0.7	0.1
<b>2017-18</b>							
September	-0.2	1.3	-1.2	-0.6	-0.5	0.4	0.0
December	-0.5	1.2	-0.9	-0.6	-0.5	-0.6	0.0

(a) Reference year for chain volume estimates is 2015-16



## INVENTORIES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2015-16</b>							
December	13 006	43 999	1 056	55 644	37 967	1 738	153 410
March	12 166	43 672	962	53 416	36 277	1 679	148 173
June	12 944	42 806	921	54 412	35 492	1 671	148 247
<b>2016-17</b>							
September	14 048	42 899	936	57 305	37 981	1 662	154 832
December	15 230	42 545	959	59 481	39 012	1 584	158 812
March	16 815	43 527	1 032	58 433	38 531	1 605	159 943
June	16 339	44 352	961	57 268	36 733	1 631	157 283
<b>2017-18</b>							
September	15 679	45 056	981	58 112	38 189	1 607	159 625
December	16 312	45 171	1 065	59 589	39 266	1 643	163 046
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	13 154	44 489	1 029	54 409	37 119	1 709	151 908
March	12 138	43 459	956	53 925	36 454	1 674	148 606
June	13 091	42 610	949	55 379	36 761	1 684	150 474
<b>2016-17</b>							
September	13 814	42 797	943	57 072	37 421	1 679	153 725
December	15 362	43 021	929	58 152	38 071	1 561	157 097
March	16 757	43 338	1 027	58 995	38 709	1 601	160 426
June	16 491	44 197	992	58 308	38 050	1 642	159 680
<b>2017-18</b>							
September	15 497	44 922	988	57 873	37 685	1 624	158 588
December	16 416	45 694	1 029	58 201	38 274	1 620	161 235
TREND							
<b>2015-16</b>							
December	13 022	44 437	1 005	54 522	36 698	1 681	151 365
March	12 630	43 445	980	54 478	36 727	1 698	149 957
June	12 896	42 847	944	55 341	36 878	1 680	150 586
<b>2016-17</b>							
September	14 012	42 697	938	56 904	37 418	1 642	153 611
December	15 431	42 956	962	58 193	38 107	1 609	157 258
March	16 257	43 463	985	58 626	38 332	1 601	159 265
June	16 332	44 151	1 000	58 428	38 175	1 618	159 703
<b>2017-18</b>							
September	16 136	44 916	1 006	58 152	38 006	1 630	159 846
December	15 961	45 645	1 009	57 930	37 932	1 627	160 104

## SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	46 273	87 010	14 379	83 323	115 827	102 810	22 913	33 055
March	45 201	77 798	14 770	70 927	107 638	91 496	21 787	30 803
June	46 720	83 307	15 541	81 394	117 992	94 265	21 665	31 795
<b>2016-17</b>								
September	46 116	83 076	16 224	80 116	118 918	95 498	22 677	32 639
December	48 165	84 614	15 690	80 004	124 558	104 923	23 142	33 466
March	43 220	74 702	16 758	71 379	115 186	93 276	22 183	31 600
June	44 157	81 112	18 234	83 009	120 697	95 805	22 510	32 454
<b>2017-18</b>								
September	48 293	84 811	18 424	83 578	120 572	97 178	23 528	33 340
December	49 207	85 760	16 416	88 292	123 178	108 354	24 745	33 717
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	44 576	83 616	15 050	79 184	111 830	94 822	21 911	31 802
March	47 107	83 230	15 264	78 425	113 600	95 810	22 226	31 983
June	46 989	83 193	15 286	78 974	116 332	96 497	22 323	32 251
<b>2016-17</b>								
September	45 523	81 211	15 321	79 023	118 561	97 017	22 602	32 254
December	46 379	81 254	16 417	76 042	120 266	96 721	22 147	32 163
March	45 104	80 023	17 205	79 108	120 834	97 712	22 614	32 824
June	44 421	81 007	17 941	80 440	119 500	98 054	23 181	32 919
<b>2017-18</b>								
September	47 667	82 766	17 503	82 420	120 385	98 822	23 464	32 970
December	47 420	82 382	17 163	83 929	118 913	99 766	23 686	32 392
TREND								
<b>2015-16</b>								
December	45 266	84 160	15 036	78 695	112 470	94 885	22 047	32 037
March	46 374	83 324	15 173	79 068	113 750	95 834	22 183	32 028
June	46 688	82 571	15 260	78 696	116 111	96 431	22 338	32 108
<b>2016-17</b>								
September	46 394	81 725	15 602	78 010	118 589	96 815	22 372	32 231
December	45 555	80 774	16 354	77 734	120 040	97 094	22 407	32 397
March	45 206	80 580	17 212	78 513	120 493	97 496	22 647	32 692
June	45 634	81 228	17 599	80 428	120 199	98 148	23 060	32 872
<b>2017-18</b>								
September	46 542	82 037	17 568	82 361	119 744	98 891	23 453	32 821
December	47 642	82 849	17 356	83 749	119 260	99 588	23 715	32 611

(a) Reference year for chain volume estimates is 2015-16

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2015-16</b>							
December	19 620	10 888	21 991	43 972	20 314	7 903	12 890
March	19 032	9 931	20 934	39 571	19 055	7 442	11 915
June	19 687	11 211	22 269	45 183	20 104	7 280	12 817
<b>2016-17</b>							
September	19 378	11 138	21 160	44 617	19 867	7 510	12 437
December	20 280	11 113	22 570	47 129	19 990	7 863	12 837
March	19 325	10 365	21 904	42 602	19 144	7 311	11 637
June	20 379	11 873	22 809	48 168	20 317	7 065	12 094
<b>2017-18</b>							
September	19 505	12 237	21 943	47 577	20 437	7 436	12 740
December	20 746	12 206	23 355	49 097	20 753	8 060	12 870
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	19 121	10 433	21 470	42 412	19 751	7 517	12 705
March	19 452	10 698	21 432	42 753	19 764	7 538	12 453
June	19 499	11 039	22 045	43 906	19 973	7 569	12 817
<b>2016-17</b>							
September	19 642	10 960	21 420	44 211	19 826	7 519	12 105
December	19 755	10 704	22 015	45 495	19 453	7 480	12 639
March	19 730	11 151	22 417	46 024	19 888	7 396	12 166
June	20 218	11 683	22 579	46 763	20 155	7 359	12 093
<b>2017-18</b>							
September	19 767	12 025	22 225	47 220	20 352	7 447	12 404
December	20 208	11 791	22 761	47 422	20 236	7 653	12 653
TREND							
<b>2015-16</b>							
December	19 120	10 523	21 434	42 469	19 817	7 477	12 657
March	19 386	10 729	21 632	42 877	19 824	7 552	12 592
June	19 548	10 887	21 677	43 625	19 833	7 561	12 531
<b>2016-17</b>							
September	19 624	10 892	21 766	44 475	19 745	7 526	12 460
December	19 744	10 910	22 015	45 314	19 691	7 463	12 346
March	19 864	11 185	22 278	46 092	19 837	7 395	12 227
June	19 950	11 586	22 452	46 703	20 098	7 401	12 245
<b>2017-18</b>							
September	20 023	11 865	22 503	47 148	20 274	7 475	12 357
December	20 095	11 992	22 573	47 526	20 339	7 571	12 554

(a) Reference year for chain volume estimates is 2015-16

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

# SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	3.4	-0.7	-8.2	5.0	2.5	10.8	3.3	1.3
March	-2.3	-10.6	2.7	-14.9	-7.1	-11.0	-4.9	-6.8
June	3.4	7.1	5.2	14.8	9.6	3.0	-0.6	3.2
<b>2016-17</b>								
September	-1.3	-0.3	4.4	-1.6	0.8	1.3	4.7	2.7
December	4.4	1.9	-3.3	-0.1	4.7	9.9	2.0	2.5
March	-10.3	-11.7	6.8	-10.8	-7.5	-11.1	-4.1	-5.6
June	2.2	8.6	8.8	16.3	4.8	2.7	1.5	2.7
<b>2017-18</b>								
September	9.4	4.6	1.0	0.7	-0.1	1.4	4.5	2.7
December	1.9	1.1	-10.9	5.6	2.2	11.5	5.2	1.1
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	0.8	-2.4	1.9	1.1	-0.6	0.7	-0.9	-1.4
March	5.7	-0.5	1.4	-1.0	1.6	1.0	1.4	0.6
June	-0.3	0.0	0.1	0.7	2.4	0.7	0.4	0.8
<b>2016-17</b>								
September	-3.1	-2.4	0.2	0.1	1.9	0.5	1.3	0.0
December	1.9	0.1	7.2	-3.8	1.4	-0.3	-2.0	-0.3
March	-2.7	-1.5	4.8	4.0	0.5	1.0	2.1	2.1
June	-1.5	1.2	4.3	1.7	-1.1	0.4	2.5	0.3
<b>2017-18</b>								
September	7.3	2.2	-2.4	2.5	0.7	0.8	1.2	0.2
December	-0.5	-0.5	-1.9	1.8	-1.2	1.0	0.9	-1.8
TREND								
<b>2015-16</b>								
December	3.1	-1.1	2.4	0.7	0.2	1.0	-0.2	0.0
March	2.4	-1.0	0.9	0.5	1.1	1.0	0.6	0.0
June	0.7	-0.9	0.6	-0.5	2.1	0.6	0.7	0.2
<b>2016-17</b>								
September	-0.6	-1.0	2.2	-0.9	2.1	0.4	0.2	0.4
December	-1.8	-1.2	4.8	-0.4	1.2	0.3	0.2	0.5
March	-0.8	-0.2	5.2	1.0	0.4	0.4	1.1	0.9
June	0.9	0.8	2.2	2.4	-0.2	0.7	1.8	0.5
<b>2017-18</b>								
September	2.0	1.0	-0.2	2.4	-0.4	0.8	1.7	-0.2
December	2.4	1.0	-1.2	1.7	-0.4	0.7	1.1	-0.6

(a) Reference year for chain volume estimates is 2015-16

# SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
<b>2015-16</b>							
December	5.8	2.8	5.0	2.7	1.9	8.0	-1.1
March	-3.0	-8.8	-4.8	-10.0	-6.2	-5.8	-7.6
June	3.4	12.9	6.4	14.2	5.5	-2.2	7.6
<b>2016-17</b>							
September	-1.6	-0.7	-5.0	-1.3	-1.2	3.2	-3.0
December	4.7	-0.2	6.7	5.6	0.6	4.7	3.2
March	-4.7	-6.7	-2.9	-9.6	-4.2	-7.0	-9.3
June	5.5	14.5	4.1	13.1	6.1	-3.4	3.9
<b>2017-18</b>							
September	-4.3	3.1	-3.8	-1.2	0.6	5.3	5.3
December	6.4	-0.2	6.4	3.2	1.5	8.4	1.0
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	1.7	-0.3	1.6	0.0	-0.8	2.5	0.3
March	1.7	2.5	-0.2	0.8	0.1	0.3	-2.0
June	0.2	3.2	2.9	2.7	1.1	0.4	2.9
<b>2016-17</b>							
September	0.7	-0.7	-2.8	0.7	-0.7	-0.7	-5.6
December	0.6	-2.3	2.8	2.9	-1.9	-0.5	4.4
March	-0.1	4.2	1.8	1.2	2.2	-1.1	-3.7
June	2.5	4.8	0.7	1.6	1.3	-0.5	-0.6
<b>2017-18</b>							
September	-2.2	2.9	-1.6	1.0	1.0	1.2	2.6
December	2.2	-1.9	2.4	0.4	-0.6	2.8	2.0
TREND							
<b>2015-16</b>							
December	1.6	0.5	2.0	-0.3	-0.7	2.0	-0.7
March	1.4	2.0	0.9	1.0	0.0	1.0	-0.5
June	0.8	1.5	0.2	1.7	0.1	0.1	-0.5
<b>2016-17</b>							
September	0.4	0.0	0.4	1.9	-0.4	-0.5	-0.6
December	0.6	0.2	1.1	1.9	-0.3	-0.8	-0.9
March	0.6	2.5	1.2	1.7	0.7	-0.9	-1.0
June	0.4	3.6	0.8	1.3	1.3	0.1	0.2
<b>2017-18</b>							
September	0.4	2.4	0.2	1.0	0.9	1.0	0.9
December	0.4	1.1	0.3	0.8	0.3	1.3	1.6

(a) Reference year for chain volume estimates is 2015-16

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	46 322	87 355	14 360	83 306	117 303	103 290	22 931	33 400
March	42 768	77 076	14 717	70 770	106 661	90 740	21 982	30 698
June	45 748	82 604	15 633	81 697	115 715	93 970	21 710	31 596
<b>2016-17</b>								
September	48 026	83 344	16 712	80 725	117 621	95 664	22 780	32 576
December	61 211	85 652	16 213	81 140	125 079	105 659	23 591	33 937
March	59 396	76 489	18 084	72 876	117 255	94 001	22 773	31 933
June	56 127	83 594	19 731	85 302	122 878	96 217	23 063	32 970
<b>2017-18</b>								
September	59 912	86 752	20 875	86 371	122 013	97 238	24 206	34 072
December	62 024	89 383	18 974	91 910	127 686	109 482	25 710	35 185
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	44 675	83 879	15 010	79 172	113 226	95 254	21 952	32 093
March	44 699	82 586	15 207	78 269	112 567	95 245	22 356	31 921
June	45 925	82 534	15 381	79 264	114 180	96 321	22 368	32 057
<b>2016-17</b>								
September	47 471	81 459	15 798	79 629	117 309	96 887	22 740	32 180
December	59 013	82 241	16 961	77 124	120 789	97 425	22 605	32 610
March	62 183	81 868	18 553	80 774	122 981	98 688	23 137	33 225
June	56 543	83 500	19 412	82 665	121 682	98 639	23 761	33 440
<b>2017-18</b>								
September	59 115	84 689	19 815	85 180	121 876	98 461	24 169	33 660
December	59 873	85 905	19 874	87 370	123 371	100 953	24 644	33 808
TREND								
<b>2015-16</b>								
December	45 236	84 387	14 979	78 626	113 298	95 097	22 028	32 094
March	44 448	82 909	15 147	79 065	113 053	95 624	22 250	31 994
June	45 661	82 087	15 373	78 920	114 434	96 136	22 447	32 011
<b>2016-17</b>								
September	50 740	81 832	15 978	78 622	117 450	96 881	22 578	32 248
December	56 475	81 828	17 074	78 842	120 494	97 712	22 778	32 660
March	59 642	82 322	18 359	80 150	122 052	98 190	23 158	33 106
June	59 463	83 392	19 263	82 639	122 261	98 640	23 672	33 440
<b>2017-18</b>								
September	58 774	84 619	19 768	85 160	122 365	99 280	24 191	33 659
December	58 974	85 885	20 035	87 217	122 675	100 135	24 633	33 817

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2015-16</b>							
December	20 049	10 898	21 959	43 955	20 291	7 917	12 876
March	18 737	9 921	20 954	39 530	19 048	7 435	11 937
June	19 337	11 241	22 336	45 215	20 171	7 294	12 843
<b>2016-17</b>							
September	18 847	11 250	21 410	45 008	20 074	7 580	12 559
December	19 692	11 286	22 898	47 590	20 240	7 980	12 979
March	18 612	10 575	22 331	43 093	19 421	7 447	11 819
June	19 653	12 135	23 420	48 830	20 676	7 197	12 322
<b>2017-18</b>							
September	18 687	12 586	22 848	48 652	21 021	7 625	13 086
December	19 782	12 634	24 449	50 442	21 454	8 324	13 271
SEASONALLY ADJUSTED							
<b>2015-16</b>							
December	19 497	10 442	21 417	42 199	19 741	7 468	12 691
March	19 273	10 688	21 524	42 853	19 704	7 602	12 475
June	19 027	11 069	22 154	43 974	20 100	7 600	12 843
<b>2016-17</b>							
September	19 200	11 071	21 589	44 636	20 012	7 574	12 223
December	19 108	10 871	22 307	45 735	19 714	7 516	12 777
March	19 161	11 377	22 937	46 714	20 108	7 608	12 355
June	19 320	11 941	23 211	47 455	20 582	7 506	12 321
<b>2017-18</b>							
September	19 073	12 368	23 075	48 257	20 949	7 628	12 741
December	19 166	12 204	23 799	48 502	20 912	7 830	13 046
TREND							
<b>2015-16</b>							
December	19 285	10 514	21 392	42 400	19 782	7 460	12 645
March	19 289	10 736	21 681	42 905	19 835	7 573	12 610
June	19 172	10 928	21 790	43 765	19 928	7 598	12 581
<b>2016-17</b>							
September	19 100	10 993	21 956	44 759	19 921	7 579	12 557
December	19 151	11 076	22 326	45 719	19 919	7 553	12 487
March	19 197	11 404	22 757	46 668	20 129	7 538	12 415
June	19 196	11 862	23 113	47 471	20 515	7 573	12 492
<b>2017-18</b>							
September	19 176	12 204	23 347	48 110	20 836	7 654	12 677
December	19 140	12 395	23 593	48 654	21 041	7 748	12 981

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	202 953	157 507	122 840	39 686	99 341	9 271	7 483	7 132
March	186 110	142 497	108 265	35 198	89 317	8 463	6 577	6 547
June	200 856	152 238	116 739	37 920	95 826	8 507	7 357	7 667
<b>2016-17</b>								
September	205 104	155 885	120 066	36 932	93 153	7 951	7 648	7 438
December	218 619	163 243	129 482	39 149	100 044	8 820	8 237	7 553
March	199 709	152 592	120 767	37 204	93 412	7 941	7 200	7 281
June	215 748	162 891	125 224	39 862	96 273	8 161	7 392	8 564
<b>2017-18</b>								
September	217 395	164 079	131 565	39 565	97 930	8 448	7 824	9 140
December	229 482	173 749	136 243	41 902	102 724	9 223	8 127	9 260
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	194 663	150 011	116 791	38 073	95 856	8 757	7 052	7 032
March	196 621	150 858	116 045	36 720	92 706	8 544	7 143	7 090
June	200 340	152 085	116 858	37 687	95 977	8 702	7 461	7 339
<b>2016-17</b>								
September	203 492	155 233	118 167	37 204	93 052	8 185	7 415	7 299
December	209 513	155 458	123 142	37 540	96 398	8 295	7 760	7 454
March	211 168	161 516	129 324	38 835	97 006	8 042	7 814	7 887
June	215 059	162 678	125 376	39 595	96 490	8 346	7 500	8 208
<b>2017-18</b>								
September	215 898	163 485	129 534	39 882	97 839	8 705	7 588	8 951
December	219 666	165 442	129 560	40 160	98 874	8 653	7 653	9 144
TREND								
<b>2015-16</b>								
December	195 974	149 652	117 156	37 510	95 800	8 615	7 170	7 029
March	196 976	151 052	116 168	37 424	94 298	8 664	7 195	7 179
June	199 914	152 407	116 530	37 227	93 942	8 541	7 332	7 233
<b>2016-17</b>								
September	204 221	154 356	119 432	37 320	94 739	8 339	7 554	7 341
December	208 400	157 196	123 300	37 861	95 707	8 177	7 688	7 507
March	211 788	160 148	126 424	38 633	96 443	8 178	7 699	7 841
June	214 333	162 434	127 846	39 427	97 176	8 364	7 638	8 322
<b>2017-18</b>								
September	216 710	164 056	128 608	39 922	97 749	8 562	7 587	8 791
December	219 284	165 073	129 315	40 199	98 610	8 743	7 587	9 180

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



# SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	1.9	5.9	1.8	7.0	0.3	13.7	-1.7	1.0
March	-8.3	-9.5	-11.9	-11.3	-10.1	-8.7	-12.1	-8.2
June	7.9	6.8	7.8	7.7	7.3	0.5	11.9	17.1
<b>2016-17</b>								
September	2.1	2.4	2.8	-2.6	-2.8	-6.5	4.0	-3.0
December	6.6	4.7	7.8	6.0	7.4	10.9	7.7	1.5
March	-8.6	-6.5	-6.7	-5.0	-6.6	-10.0	-12.6	-3.6
June	8.0	6.7	3.7	7.1	3.1	2.8	2.7	17.6
<b>2017-18</b>								
September	0.8	0.7	5.1	-0.7	1.7	3.5	5.9	6.7
December	5.6	5.9	3.6	5.9	4.9	9.2	3.9	1.3
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-1.4	1.3	-1.6	1.9	-3.1	4.4	-4.3	1.0
March	1.0	0.6	-0.6	-3.6	-3.3	-2.4	1.3	0.8
June	1.9	0.8	0.7	2.6	3.5	1.8	4.5	3.5
<b>2016-17</b>								
September	1.6	2.1	1.1	-1.3	-3.0	-5.9	-0.6	-0.6
December	3.0	0.1	4.2	0.9	3.6	1.3	4.7	2.1
March	0.8	3.9	5.0	3.4	0.6	-3.1	0.7	5.8
June	1.8	0.7	-3.1	2.0	-0.5	3.8	-4.0	4.1
<b>2017-18</b>								
September	0.4	0.5	3.3	0.7	1.4	4.3	1.2	9.1
December	1.7	1.2	0.0	0.7	1.1	-0.6	0.9	2.2
TREND								
<b>2015-16</b>								
December	0.3	1.0	-0.9	0.7	-2.5	2.5	-0.6	3.8
March	0.5	0.9	-0.8	-0.2	-1.6	0.6	0.4	2.1
June	1.5	0.9	0.3	-0.5	-0.4	-1.4	1.9	0.8
<b>2016-17</b>								
September	2.2	1.3	2.5	0.3	0.8	-2.4	3.0	1.5
December	2.0	1.8	3.2	1.5	1.0	-1.9	1.8	2.3
March	1.6	1.9	2.5	2.0	0.8	0.0	0.1	4.4
June	1.2	1.4	1.1	2.1	0.8	2.3	-0.8	6.1
<b>2017-18</b>								
September	1.1	1.0	0.6	1.3	0.6	2.4	-0.7	5.6
December	1.2	0.6	0.5	0.7	0.9	2.1	0.0	4.4

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

## COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	*2 273	5 203	686	4 062	4 892	4 907	1 394	3 059
March	3 403	2 845	1 176	3 010	3 929	2 639	1 240	2 680
June	4 800	4 176	1 464	3 332	4 173	1 214	^ 711	2 236
<b>2016-17</b>								
September	6 220	5 096	1 748	^ 2 871	4 845	2 881	1 385	2 890
December	13 297	5 972	955	4 399	4 986	4 998	1 153	3 102
March	19 204	4 533	1 412	^ 3 006	4 396	2 848	779	2 675
June	13 478	5 177	1 534	3 296	4 741	3 068	595	2 194
<b>2017-18</b>								
September	16 643	5 685	2 479	^ 3 062	5 476	2 887	877	2 894
December	15 103	6 690	1 577	^ 3 896	6 481	5 629	1 337	3 013
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	3 017	4 717	978	3 564	4 511	3 210	1 194	2 620
March	3 269	3 628	1 301	3 523	4 399	3 238	1 272	2 893
June	4 810	4 349	1 505	3 235	4 275	1 488	977	2 677
<b>2016-17</b>								
September	5 186	4 492	1 228	2 981	4 663	3 447	1 293	2 686
December	17 346	5 297	1 362	3 817	4 596	3 254	945	2 679
March	18 432	5 820	1 571	3 484	4 866	3 480	814	2 866
June	13 584	5 378	1 559	3 221	4 840	3 805	861	2 644
<b>2017-18</b>								
September	13 996	5 058	1 760	3 215	5 306	3 455	790	2 671
December	19 377	5 862	2 212	3 356	6 075	3 648	1 120	2 626
TREND								
<b>2015-16</b>								
December	3 918	4 345	1 234	3 628	4 472	3 272	1 187	2 824
March	3 570	4 130	1 271	3 371	4 391	2 704	1 188	2 763
June	4 261	4 160	1 321	3 251	4 415	2 537	1 167	2 714
<b>2016-17</b>								
September	5 426	4 649	1 368	3 314	4 524	2 798	1 100	2 710
December	(a) 17 215	5 275	1 384	3 457	4 660	3 295	995	2 722
March	16 437	5 498	1 463	3 482	4 757	3 613	865	2 749
June	15 415	5 462	1 638	3 347	5 000	3 594	821	2 713
<b>2017-18</b>								
September	15 521	5 417	1 839	3 243	5 398	3 624	899	2 661
December	16 737	5 491	2 015	3 274	5 736	3 602	995	2 647
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution      * estimate has a relative standard error of 25% to 50% and should be used with caution (a) Break in series between this quarter and preceding quarter.								

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	2 588	1 611	9 299	^ 1 303	117	852	^ 595	42 840
March	1 979	^ -1 725	4 938	**366	^ 483	763	^ 736	28 462
June	2 407	^ 648	6 958	^ 2 376	**332	714	^ 557	36 098
<b>2016-17</b>								
September	1 648	^ 2 633	5 318	^ 1 703	^ 721	884	^ 865	41 709
December	2 623	3 384	9 658	^ 2 048	*156	784	^ 782	58 297
March	2 339	^ 2 587	5 870	^ 3 320	^ 720	743	^ 522	54 955
June	1 701	1 934	8 533	^ 3 022	**132	529	^ 591	50 524
<b>2017-18</b>								
September	2 615	4 496	5 574	^ 3 752	^ 993	852	^ 913	59 200
December	2 053	5 533	10 734	^ 3 406	^ 955	806	^ 676	67 887
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	2 330	1 611	7 943	1 060	239	756	679	38 427
March	1 987	-1 725	5 957	1 042	265	806	692	32 547
June	2 335	648	6 424	2 419	637	883	755	37 418
<b>2016-17</b>								
September	1 981	2 633	6 319	1 203	508	765	630	40 014
December	2 345	3 384	8 091	1 855	288	698	864	56 821
March	2 353	2 587	7 001	3 977	489	780	479	59 001
June	1 635	1 934	7 920	3 037	444	695	781	52 338
<b>2017-18</b>								
September	2 951	4 496	6 675	3 256	780	734	686	55 828
December	1 762	5 533	9 061	3 258	1 087	724	755	66 456
TREND								
<b>2015-16</b>								
December	2 214	-1 810	5 692	1 275	219	772	704	33 947
March	2 169	-240	5 797	1 363	369	819	690	34 356
June	2 136	971	6 277	1 500	478	821	720	36 727
<b>2016-17</b>								
September	2 214	2 113	6 862	1 806	485	788	718	40 876
December	2 184	2 918	7 351	2 355	414	744	691	(b)55 661
March	2 189	2 685	7 445	3 006	391	725	669	55 974
June	2 230	2 960	7 431	3 382	548	728	679	55 948
<b>2017-18</b>								
September	2 218	3 973	7 671	3 308	773	724	711	57 983
December	2 171	5 106	8 179	3 170	998	718	769	61 609

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

# COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	-69.3	-1.1	-67.7	9.2	5.5	59.8	11.3	-1.9
March	49.7	-45.3	71.5	-25.9	-19.7	-46.2	-11.0	-12.4
June	41.0	46.8	24.5	10.7	6.2	-54.0	-42.6	-16.6
<b>2016-17</b>								
September	29.6	22.0	19.4	-13.8	16.1	137.4	94.7	29.2
December	113.8	17.2	-45.4	53.2	2.9	73.5	-16.8	7.4
March	44.4	-24.1	47.9	-31.7	-11.8	-43.0	-32.4	-13.8
June	-29.8	14.2	8.6	9.6	7.8	7.7	-23.7	-18.0
<b>2017-18</b>								
September	23.5	9.8	61.6	-7.1	15.5	-5.9	47.5	31.9
December	-9.3	17.7	-36.4	27.2	18.3	95.0	52.3	4.1
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-51.1	4.3	-34.6	-6.0	1.9	-12.6	3.4	-10.6
March	8.4	-23.1	33.1	-1.2	-2.5	0.9	6.6	10.4
June	47.1	19.9	15.6	-8.2	-2.8	-54.0	-23.2	-7.5
<b>2016-17</b>								
September	7.8	3.3	-18.4	-7.8	9.1	131.6	32.3	0.3
December	234.5	17.9	10.9	28.0	-1.4	-5.6	-26.9	-0.2
March	6.3	9.9	15.4	-8.7	5.9	6.9	-13.8	7.0
June	-26.3	-7.6	-0.8	-7.6	-0.5	9.3	5.8	-7.7
<b>2017-18</b>								
September	3.0	-6.0	12.9	-0.2	9.6	-9.2	-8.2	1.0
December	38.4	15.9	25.7	4.4	14.5	5.6	41.7	-1.7
TREND								
<b>2015-16</b>								
December	-28.7	-2.9	-1.7	-7.1	-1.0	-13.1	3.2	1.7
March	-8.9	-4.9	2.9	-7.1	-1.8	-17.4	0.1	-2.2
June	19.4	0.7	4.0	-3.6	0.5	-6.2	-1.8	-1.8
<b>2016-17</b>								
September	27.4	11.7	3.6	1.9	2.5	10.3	-5.7	-0.1
December	(a) na	13.5	1.2	4.3	3.0	17.8	-9.5	0.4
March	-4.5	4.2	5.7	0.7	2.1	9.6	-13.1	1.0
June	-6.2	-0.7	11.9	-3.9	5.1	-0.5	-5.1	-1.3
<b>2017-18</b>								
September	0.7	-0.8	12.3	-3.1	8.0	0.9	9.5	-1.9
December	7.8	1.4	9.5	1.0	6.2	-0.6	10.8	-0.5

na not available

(a) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	38.6	132.0	81.0	-38.5	-73.6	-1.7	-38.8	15.9
March	-23.5	-207.1	-46.9	-71.9	312.1	-10.5	23.7	-33.6
June	21.7	137.6	40.9	548.3	-31.3	-6.4	-24.3	26.8
<b>2016-17</b>								
September	-31.5	306.1	-23.6	-28.3	117.4	23.9	55.2	15.5
December	59.2	28.5	81.6	20.3	-78.4	-11.3	-9.6	39.8
March	-10.8	-23.5	-39.2	62.1	361.4	-5.3	-33.3	-5.7
June	-27.3	-25.3	45.4	-9.0	-81.6	-28.8	13.2	-8.1
<b>2017-18</b>								
September	53.8	132.5	-34.7	24.2	650.6	61.1	54.6	17.2
December	-21.5	23.1	92.6	-9.2	-3.8	-5.4	-26.0	14.7
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	6.0	132.0	34.3	-34.8	0.0	0.6	-6.6	11.1
March	-14.7	-207.1	-25.0	-1.7	11.1	6.5	1.8	-15.3
June	17.5	137.6	7.8	132.2	140.3	9.6	9.2	15.0
<b>2016-17</b>								
September	-15.2	306.1	-1.6	-50.3	-20.3	-13.4	-16.6	6.9
December	18.4	28.5	28.0	54.2	-43.3	-8.8	37.1	42.0
March	0.3	-23.5	-13.5	114.3	69.9	11.8	-44.6	3.8
June	-30.5	-25.3	13.1	-23.6	-9.2	-10.9	63.1	-11.3
<b>2017-18</b>								
September	80.5	132.5	-15.7	7.2	75.5	5.5	-12.2	6.7
December	-40.3	23.1	35.7	0.1	39.4	-1.3	10.0	19.0
TREND								
<b>2015-16</b>								
December	0.5	26.1	3.3	-22.1	-22.5	4.7	-3.2	-5.7
March	-2.0	86.8	1.8	6.9	68.5	6.1	-2.0	1.2
June	-1.5	505.3	8.3	10.0	29.7	0.2	4.3	6.9
<b>2016-17</b>								
September	3.6	117.7	9.3	20.4	1.5	-4.1	-0.2	11.3
December	-1.4	38.1	7.1	30.4	-14.7	-5.6	-3.8	(b) na
March	0.2	-8.0	1.3	27.7	-5.4	-2.6	-3.2	0.6
June	1.9	10.3	-0.2	12.5	40.0	0.5	1.5	0.0
<b>2017-18</b>								
September	-0.5	34.2	3.2	-2.2	41.1	-0.5	4.8	3.6
December	-2.1	28.5	6.6	-4.2	29.0	-0.8	8.1	6.3

na not available

(b) Break in series between this quarter and preceding quarter.

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	15 580	7 688	2 675	4 711	5 649	6 035	1 939	5 676
March	13 833	5 344	2 554	3 596	4 713	3 608	1 714	5 035
June	15 749	6 669	3 019	3 749	5 109	3 785	1 238	5 161
<b>2016-17</b>								
September	20 150	7 650	3 263	3 382	5 641	3 868	1 878	6 035
December	28 120	8 377	2 835	5 047	5 741	6 044	1 673	6 364
March	28 864	6 671	2 960	3 800	4 872	3 809	1 264	5 346
June	24 584	7 395	3 780	4 150	5 429	4 039	1 111	5 178
<b>2017-18</b>								
September	27 143	7 872	4 321	3 885	6 209	3 925	1 384	5 870
December	28 734	9 120	3 736	^ 4 318	7 338	6 722	1 796	6 256
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	15 209	6 931	2 902	4 256	5 258	4 375	1 703	5 127
March	13 992	6 162	2 804	4 179	5 152	4 222	1 758	5 372
June	16 947	7 107	2 961	3 623	5 300	4 199	1 483	5 594
<b>2016-17</b>								
September	19 240	7 095	2 854	3 414	5 409	4 482	1 786	5 845
December	26 735	7 406	3 041	4 504	5 255	4 321	1 456	5 685
March	29 839	7 836	3 294	4 430	5 423	4 520	1 311	5 779
June	26 471	7 884	3 689	4 012	5 630	4 489	1 330	5 626
<b>2017-18</b>								
September	26 009	7 322	3 805	3 961	5 983	4 560	1 320	5 682
December	27 108	8 015	3 983	3 846	6 656	4 783	1 557	5 584
TREND								
<b>2015-16</b>								
December	15 238	6 786	2 911	4 282	5 345	4 407	1 694	5 283
March	15 234	6 674	2 870	3 927	5 232	4 265	1 680	5 388
June	16 226	6 785	2 863	3 723	5 261	4 262	1 663	5 580
<b>2016-17</b>								
September	18 028	7 142	2 911	3 816	5 314	4 345	1 602	5 747
December	(a) 27 778	7 529	3 063	4 132	5 338	4 421	1 495	5 769
March	27 983	7 682	3 319	4 323	5 401	4 456	1 363	5 727
June	27 363	7 724	3 602	4 173	5 681	4 513	1 316	5 679
<b>2017-18</b>								
September	26 666	7 712	3 825	3 944	6 075	4 612	1 383	5 644
December	26 183	7 739	4 003	3 864	6 378	4 700	1 471	5 599

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	5 007	984	5 455	2 824	*597	1 110	**415	66 345
March	4 427	^ 481	5 031	^ 1 789	^ 665	1 022	*636	54 449
June	4 882	^ 1 216	5 458	3 292	^ 813	994	**332	61 466
<b>2016-17</b>								
September	4 099	^ 952	5 684	^ 2 923	^ 907	1 181	^ 955	68 567
December	4 959	^ 1 548	6 535	4 707	^ 696	1 080	^ 813	84 540
March	4 656	1 487	6 422	3 799	^ 862	1 030	^ 561	76 403
June	4 859	1 935	6 267	4 109	^ 697	823	^ 773	75 130
<b>2017-18</b>								
September	4 954	2 656	5 720	5 027	1 043	1 171	^ 1 001	82 182
December	4 858	1 939	6 548	4 317	^ 1 087	1 087	^ 685	88 542
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	4 732	1 060	5 168	2 463	621	1 011	476	61 290
March	4 528	592	5 181	2 409	693	1 064	684	58 790
June	4 722	1 344	5 620	3 373	889	1 165	465	64 792
<b>2016-17</b>								
September	4 439	636	5 688	2 555	784	1 065	710	66 001
December	4 635	1 605	6 126	4 361	714	984	867	77 694
March	4 812	1 611	6 683	4 354	896	1 076	626	82 490
June	4 709	2 091	6 441	4 346	768	991	895	79 371
<b>2017-18</b>								
September	5 296	2 338	5 750	4 555	925	1 057	761	79 323
December	4 535	1 974	6 124	4 052	1 098	993	737	81 045
TREND								
<b>2015-16</b>								
December	4 702	938	5 255	2 631	631	1 033	571	61 649
March	4 637	914	5 296	2 571	729	1 082	545	60 624
June	4 569	916	5 464	2 829	792	1 100	606	62 877
<b>2016-17</b>								
September	4 574	1 073	5 811	3 323	806	1 078	681	69 116
December	4 606	1 352	6 227	3 873	790	1 037	745	(b) 76 023
March	4 758	1 730	6 430	4 335	789	1 022	792	80 135
June	4 899	2 043	6 330	4 472	850	1 030	784	80 719
<b>2017-18</b>								
September	4 909	2 151	6 100	4 348	936	1 024	780	80 105
December	4 831	2 191	5 939	4 242	1 030	1 009	776	79 944

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	-13.5	-1.6	-22.5	7.8	-2.9	50.4	9.7	1.5
March	-11.2	-30.5	-4.5	-23.7	-16.6	-40.2	-11.6	-11.3
June	13.8	24.8	18.2	4.3	8.4	4.9	-27.8	2.5
<b>2016-17</b>								
September	28.0	14.7	8.1	-9.8	10.4	2.2	51.7	16.9
December	39.6	9.5	-13.1	49.2	1.8	56.3	-10.9	5.5
March	2.6	-20.4	4.4	-24.7	-15.1	-37.0	-24.5	-16.0
June	-14.8	10.9	27.7	9.2	11.4	6.0	-12.1	-3.1
<b>2017-18</b>								
September	10.4	6.5	14.3	-6.4	14.4	-2.8	24.6	13.4
December	5.9	15.9	-13.5	11.1	18.2	71.3	29.7	6.6
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-10.6	-3.7	-3.2	-2.4	-5.4	-5.6	1.6	-5.4
March	-8.0	-11.1	-3.4	-1.8	-2.0	-3.5	3.2	4.8
June	21.1	15.3	5.6	-13.3	2.9	-0.5	-15.6	4.1
<b>2016-17</b>								
September	13.5	-0.2	-3.6	-5.8	2.1	6.7	20.5	4.5
December	39.0	4.4	6.5	32.0	-2.8	-3.6	-18.5	-2.7
March	11.6	5.8	8.3	-1.7	3.2	4.6	-9.9	1.7
June	-11.3	0.6	12.0	-9.4	3.8	-0.7	1.4	-2.6
<b>2017-18</b>								
September	-1.7	-7.1	3.1	-1.3	6.3	1.6	-0.8	1.0
December	4.2	9.5	4.7	-2.9	11.2	4.9	18.0	-1.7
TREND								
<b>2015-16</b>								
December	-5.3	-2.0	-1.6	-7.1	-2.7	-4.0	-0.9	0.5
March	0.0	-1.6	-1.4	-8.3	-2.1	-3.2	-0.8	2.0
June	6.5	1.7	-0.2	-5.2	0.6	-0.1	-1.0	3.5
<b>2016-17</b>								
September	11.1	5.3	1.7	2.5	1.0	1.9	-3.6	3.0
December	(a) na	5.4	5.2	8.3	0.5	1.8	-6.7	0.4
March	0.7	2.0	8.4	4.6	1.2	0.8	-8.8	-0.7
June	-2.2	0.5	8.5	-3.5	5.2	1.3	-3.5	-0.8
<b>2017-18</b>								
September	-2.5	-0.1	6.2	-5.5	6.9	2.2	5.1	-0.6
December	-1.8	0.4	4.6	-2.0	5.0	1.9	6.4	-0.8

na not available

(a) Break in series between this quarter and preceding quarter.



	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	12.7	-25.2	0.3	-7.8	-15.3	-2.2	-52.7	-2.2
March	-11.6	-51.1	-7.8	-36.6	11.4	-7.9	53.3	-17.9
June	10.3	152.7	8.5	83.9	22.2	-2.7	-47.8	12.9
<b>2016-17</b>								
September	-16.0	-21.7	4.1	-11.2	11.6	18.8	187.1	11.6
December	21.0	62.5	15.0	61.0	-23.2	-8.5	-14.8	23.3
March	-6.1	-3.9	-1.7	-19.3	23.8	-4.6	-31.0	-9.6
June	4.4	30.1	-2.4	8.2	-19.1	-20.1	37.8	-1.7
<b>2017-18</b>								
September	2.0	37.2	-8.7	22.3	49.7	42.2	29.5	9.4
December	-1.9	-27.0	14.5	-14.1	4.2	-7.1	-31.6	7.7
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-1.0	1.9	-4.3	-12.4	8.3	-1.0	-24.7	-5.9
March	-4.3	-44.2	0.2	-2.2	11.7	5.2	43.7	-4.1
June	4.3	127.1	8.5	40.0	28.2	9.6	-32.0	10.2
<b>2016-17</b>								
September	-6.0	-52.7	1.2	-24.2	-11.8	-8.6	52.9	1.9
December	4.4	152.5	7.7	70.7	-8.9	-7.6	22.0	17.7
March	3.8	0.4	9.1	-0.2	25.5	9.4	-27.7	6.2
June	-2.1	29.8	-3.6	-0.2	-14.3	-7.9	42.9	-3.8
<b>2017-18</b>								
September	12.5	11.8	-10.7	4.8	20.5	6.7	-15.0	-0.1
December	-14.4	-15.5	6.5	-11.0	18.7	-6.0	-3.2	2.2
TREND								
<b>2015-16</b>								
December	-0.6	2.4	0.2	-6.1	6.5	2.2	-8.7	-3.0
March	-1.4	-2.6	0.8	-2.3	15.5	4.8	-4.6	-1.7
June	-1.5	0.2	3.2	10.1	8.8	1.6	11.2	3.7
<b>2016-17</b>								
September	0.1	17.1	6.4	17.4	1.7	-1.9	12.3	9.9
December	0.7	26.0	7.2	16.5	-1.9	-3.9	9.5	(b)na
March	3.3	28.0	3.3	11.9	-0.2	-1.4	6.2	5.4
June	3.0	18.1	-1.6	3.2	7.8	0.8	-1.0	0.7
<b>2017-18</b>								
September	0.2	5.3	-3.6	-2.8	10.2	-0.5	-0.5	-0.8
December	-1.6	1.9	-2.6	-2.4	10.0	-1.5	-0.5	-0.2

na not available

(b) Break in series between this quarter and preceding quarter.

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	^ 43	^ 678	^ 20	^ 2 324	^ 512	1 618	^ 950	^ 602
March	^ 58	^ 466	**59	^ 1 341	^ 479	971	^ 808	^ 431
June	*71	^ 351	*96	^ 1 030	^ 416	^ 1 023	^ 522	^ 447
<b>2016-17</b>								
September	**15	^ 510	*46	^ 1 114	^ 613	^ 982	^ 828	^ 395
December	*79	^ 635	*87	1 508	^ 586	^ 1 582	^ 1 059	^ 467
March	*57	^ 455	^ 206	^ 1 481	^ 417	^ 1 432	^ 518	^ 406
June	*33	^ 575	*56	^ 1 311	^ 517	^ 1 266	597	^ 343
<b>2017-18</b>								
September	*71	^ 495	*49	^ 1 203	^ 525	^ 1 220	^ 670	^ 336
December	**35	^ 718	*81	^ 1 329	^ 549	^ 1 887	^ 1 036	^ 353
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	43	605	32	2 165	453	1 258	762	531
March	58	558	47	1 521	491	1 081	848	489
June	71	346	71	993	513	1 131	638	466
<b>2016-17</b>								
September	15	504	60	1 139	569	1 085	845	388
December	79	555	140	1 338	516	1 226	846	410
March	57	547	159	1 648	427	1 589	545	461
June	33	563	42	1 297	640	1 397	731	357
<b>2017-18</b>								
September	71	496	65	1 222	488	1 359	685	331
December	35	619	131	1 154	483	1 453	825	308
TREND								
<b>2015-16</b>								
December	45	574	60	1 920	436	1 201	787	521
March	54	504	46	1 559	484	1 145	761	494
June	53	457	55	1 187	532	1 084	775	450
<b>2016-17</b>								
September	53	469	94	1 138	527	1 141	779	421
December	52	529	122	1 344	516	1 296	748	419
March	55	556	114	1 467	519	1 418	692	412
June	54	544	90	1 384	528	1 446	669	381
<b>2017-18</b>								
September	48	551	79	1 246	526	1 418	721	337
December	47	572	94	1 141	505	1 395	795	299
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use								

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	*59	*59	3 409	^ 899	*143	*114	^ 414	11 844
March	*36	** -60	3 512	^ 658	*207	*123	^ 631	9 719
June	*21	**77	4 740	^ 1 295	^ 262	^ 140	*286	10 775
<b>2016-17</b>								
September	*59	**49	4 094	^ 952	**126	^ 140	^ 346	10 270
December	*61	*223	^ 3 604	^ 1 384	*284	*107	^ 273	11 939
March	*33	*209	^ 3 845	^ 1 588	^ 337	^ 140	^ 200	11 323
June	*30	*225	^ 2 841	^ 1 909	^ 315	*119	^ 284	10 419
<b>2017-18</b>								
September	*41	*208	3 168	^ 2 217	^ 209	*106	^ 288	10 808
December	*30	^ 196	3 425	^ 1 529	^ 217	*84	*131	11 598
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	59	8	3 460	931	132	108	485	11 033
March	36	5	3 469	838	188	128	603	10 359
June	21	58	4 846	1 251	280	148	320	11 153
<b>2016-17</b>								
September	59	54	3 974	770	137	130	286	10 015
December	61	173	3 669	1 441	275	111	319	11 158
March	33	271	3 793	1 754	319	140	195	11 936
June	30	209	2 944	1 873	328	121	308	10 873
<b>2017-18</b>								
September	41	211	3 051	2 024	223	98	241	10 607
December	30	147	3 494	1 599	209	93	153	10 733
TREND								
<b>2015-16</b>								
December	41	-20	3 691	968	154	129	542	11 047
March	33	29	3 910	950	187	130	474	10 760
June	40	38	4 144	961	210	133	400	10 519
<b>2016-17</b>								
September	47	94	4 191	1 096	222	132	306	10 708
December	50	170	3 870	1 351	259	128	260	11 113
March	43	227	3 430	1 694	301	125	268	11 321
June	34	230	3 233	1 889	299	119	256	11 157
<b>2017-18</b>								
September	33	198	3 162	1 870	253	105	229	10 777
December	34	158	3 230	1 774	207	94	197	10 542
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	61.5	14.9	-76.3	21.6	21.2	45.4	20.0	24.0
March	36.4	-31.2	195.2	-42.3	-6.4	-40.0	-14.9	-28.4
June	22.1	-24.8	61.4	-23.2	-13.1	5.4	-35.4	3.8
<b>2016-17</b>								
September	-78.8	45.5	-52.4	8.2	47.5	-4.0	58.7	-11.6
December	428.2	24.5	91.2	35.4	-4.4	61.1	27.9	18.1
March	-28.8	-28.4	136.4	-1.8	-28.9	-9.5	-51.0	-13.0
June	-42.1	26.4	-72.9	-11.5	23.9	-11.5	15.2	-15.5
<b>2017-18</b>								
September	118.0	-14.0	-11.7	-8.2	1.7	-3.6	12.3	-1.9
December	-51.4	45.1	63.5	10.4	4.5	54.6	54.5	4.8
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	61.5	6.7	-69.2	11.9	16.7	3.7	-5.7	12.4
March	36.4	-7.9	44.6	-29.7	8.3	-14.1	11.3	-8.0
June	22.1	-37.9	52.5	-34.7	4.6	4.6	-24.8	-4.6
<b>2016-17</b>								
September	-78.8	45.6	-16.3	14.7	10.9	-4.1	32.5	-16.9
December	428.2	10.2	133.4	17.5	-9.4	13.0	0.1	5.7
March	-28.8	-1.4	13.5	23.2	-17.3	29.6	-35.6	12.6
June	-42.1	2.9	-73.5	-21.3	49.9	-12.0	34.0	-22.6
<b>2017-18</b>								
September	118.0	-11.9	54.9	-5.8	-23.8	-2.7	-6.2	-7.2
December	-51.4	24.8	100.7	-5.5	-0.9	6.9	20.4	-7.0
TREND								
<b>2015-16</b>								
December	54.3	-5.0	-26.3	-2.6	1.2	-0.1	-2.9	9.2
March	19.0	-12.2	-23.4	-18.8	11.1	-4.6	-3.2	-5.2
June	-1.3	-9.4	21.6	-23.9	9.9	-5.4	1.9	-8.8
<b>2016-17</b>								
September	-0.6	2.5	70.2	-4.1	-1.0	5.2	0.4	-6.5
December	-0.7	12.9	29.1	18.2	-2.1	13.6	-4.0	-0.5
March	5.5	5.1	-6.2	9.1	0.6	9.4	-7.5	-1.5
June	-2.4	-2.2	-21.6	-5.6	1.8	2.0	-3.2	-7.5
<b>2017-18</b>								
September	-10.2	1.3	-11.6	-10.0	-0.5	-1.9	7.8	-11.7
December	-3.3	3.7	18.2	-8.4	-3.9	-1.7	10.2	-11.3

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	253.4	245.4	-18.2	-27.3	37.7	-25.7	-31.8	1.5
March	-39.7	-200.6	3.0	-26.8	44.5	8.4	52.2	-17.9
June	-42.2	228.7	35.0	96.9	26.4	13.6	-54.6	10.9
<b>2016-17</b>								
September	188.0	-36.3	-13.6	-26.5	-51.8	0.1	20.8	-4.7
December	2.6	354.6	-12.0	45.4	124.9	-24.0	-21.1	16.2
March	-46.3	-6.1	6.7	14.8	18.8	31.8	-26.8	-5.2
June	-9.2	7.5	-26.1	20.2	-6.6	-15.3	42.0	-8.0
<b>2017-18</b>								
September	37.9	-7.6	11.5	16.2	-33.7	-10.8	1.7	3.7
December	-27.3	-5.6	8.1	-31.0	4.1	-20.5	-54.4	7.3
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	253.4	122.3	-14.6	-13.5	15.7	-24.5	-2.6	-3.0
March	-39.7	-30.7	0.3	-10.0	42.7	17.8	24.3	-6.1
June	-42.2	983.3	39.7	49.3	48.8	15.6	-46.9	7.7
<b>2016-17</b>								
September	188.0	-7.6	-18.0	-38.5	-51.0	-12.1	-10.6	-10.2
December	2.6	220.3	-7.7	87.3	100.3	-14.4	11.5	11.4
March	-46.3	56.7	3.4	21.7	16.0	26.6	-38.9	7.0
June	-9.2	-22.6	-22.4	6.8	3.0	-13.6	58.2	-8.9
<b>2017-18</b>								
September	37.9	1.0	3.7	8.0	-32.1	-19.2	-21.6	-2.4
December	-27.3	-30.4	14.5	-21.0	-6.4	-5.5	-36.7	1.2
TREND								
<b>2015-16</b>								
December	-21.9	79.4	-0.6	-3.4	22.7	4.5	-1.5	-0.2
March	-17.6	247.4	5.9	-1.8	21.4	0.9	-12.6	-2.6
June	21.1	31.9	6.0	1.2	12.0	2.2	-15.6	-2.2
<b>2016-17</b>								
September	16.4	144.7	1.1	14.0	6.1	-0.7	-23.4	1.8
December	7.2	81.2	-7.7	23.3	16.4	-3.0	-15.0	3.8
March	-15.0	34.1	-11.4	25.3	16.3	-1.7	2.9	1.9
June	-20.5	1.2	-5.8	11.5	-0.6	-5.4	-4.6	-1.5
<b>2017-18</b>								
September	-3.8	-13.9	-2.2	-1.0	-15.3	-11.3	-10.4	-3.4
December	3.3	-20.3	2.2	-5.1	-18.2	-10.7	-13.9	-2.2

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	15 622	8 366	2 696	7 036	6 160	7 653	2 889	6 277
March	13 891	5 810	2 613	4 936	5 191	4 578	2 522	5 466
June	15 819	7 020	3 115	4 778	5 525	4 808	1 760	5 609
<b>2016-17</b>								
September	20 166	8 160	3 308	4 496	6 254	4 850	2 706	6 430
December	28 200	9 012	2 922	6 555	6 328	7 626	2 732	6 831
March	28 921	7 126	3 166	5 281	5 289	5 241	1 783	5 753
June	24 617	7 970	3 836	5 461	5 946	5 305	1 708	5 522
<b>2017-18</b>								
September	27 215	8 367	4 370	5 088	6 734	5 146	2 055	6 207
December	28 769	9 838	3 816	5 646	7 887	8 609	2 832	6 609
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	15 251	7 536	2 935	6 421	5 711	5 633	2 465	5 658
March	14 050	6 720	2 851	5 700	5 642	5 303	2 606	5 861
June	17 018	7 453	3 033	4 617	5 813	5 330	2 121	6 060
<b>2016-17</b>								
September	19 255	7 599	2 914	4 553	5 978	5 567	2 631	6 233
December	26 815	7 961	3 180	5 843	5 771	5 547	2 301	6 095
March	29 895	8 384	3 453	6 078	5 850	6 108	1 856	6 240
June	26 504	8 447	3 731	5 309	6 269	5 887	2 060	5 983
<b>2017-18</b>								
September	26 080	7 819	3 870	5 183	6 471	5 919	2 005	6 013
December	27 142	8 634	4 114	5 001	7 139	6 236	2 382	5 892
TREND								
<b>2015-16</b>								
December	15 283	7 360	2 971	6 202	5 780	5 608	2 481	5 804
March	15 288	7 178	2 916	5 486	5 716	5 410	2 441	5 882
June	16 279	7 242	2 918	4 910	5 793	5 346	2 438	6 030
<b>2016-17</b>								
September	18 080	7 611	3 006	4 953	5 840	5 485	2 381	6 168
December	(b) 27 830	8 059	3 185	5 477	5 853	5 717	2 242	6 188
March	28 038	8 239	3 433	5 790	5 920	5 874	2 055	6 139
June	27 417	8 268	3 692	5 557	6 209	5 960	1 985	6 061
<b>2017-18</b>								
September	26 714	8 263	3 904	5 190	6 600	6 030	2 104	5 981
December	26 230	8 311	4 096	5 005	6 883	6 095	2 266	5 898

(a) This is the sum of company and unincorporated gross operating profits.

(b) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2015-16</b>								
December	5 066	1 043	8 864	3 723	*740	1 224	*829	78 189
March	4 463	^ 422	8 543	^ 2 447	^ 872	1 145	^ 1 267	64 168
June	4 903	^ 1 293	10 198	4 586	^ 1 074	1 134	*619	72 242
<b>2016-17</b>								
September	4 158	^ 1 001	9 778	^ 3 875	^ 1 033	1 321	1 300	78 837
December	5 019	1 771	10 140	6 091	^ 980	1 186	^ 1 086	96 478
March	4 688	1 696	10 266	5 387	^ 1 199	1 171	^ 761	87 727
June	4 889	2 160	9 107	6 018	^ 1 012	942	1 057	85 549
<b>2017-18</b>								
September	4 995	2 864	8 888	7 244	1 252	1 277	1 290	92 990
December	4 888	2 136	9 973	5 846	^ 1 304	1 171	^ 816	100 140
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	4 791	1 068	8 628	3 394	752	1 119	961	72 322
March	4 563	597	8 650	3 247	881	1 191	1 287	69 149
June	4 743	1 402	10 465	4 624	1 169	1 313	785	75 946
<b>2016-17</b>								
September	4 498	690	9 662	3 325	921	1 194	997	76 015
December	4 695	1 778	9 795	5 802	988	1 095	1 186	88 852
March	4 845	1 882	10 476	6 107	1 215	1 216	821	94 426
June	4 738	2 300	9 384	6 219	1 096	1 112	1 203	90 244
<b>2017-18</b>								
September	5 336	2 549	8 801	6 579	1 148	1 155	1 002	89 930
December	4 565	2 121	9 618	5 651	1 306	1 086	889	91 778
TREND								
<b>2015-16</b>								
December	4 743	918	8 946	3 599	785	1 161	1 113	72 696
March	4 671	943	9 206	3 521	916	1 212	1 019	71 383
June	4 609	954	9 608	3 791	1 002	1 232	1 006	73 397
<b>2016-17</b>								
September	4 621	1 166	10 002	4 419	1 028	1 210	987	79 824
December	4 657	1 521	10 097	5 224	1 049	1 164	1 005	(c)87 136
March	4 800	1 957	9 860	6 029	1 089	1 147	1 059	91 456
June	4 933	2 273	9 563	6 361	1 149	1 148	1 039	91 876
<b>2017-18</b>								
September	4 942	2 349	9 262	6 217	1 190	1 130	1 009	90 882
December	4 865	2 350	9 169	6 016	1 237	1 103	973	90 486
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution								
(a) This is the sum of company and unincorporated gross operating profits. (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry (c) Break in series between this quarter and preceding quarter.								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	-13.4	-0.4	-23.8	12.0	-1.3	49.3	12.9	3.3
March	-11.1	-30.6	-3.1	-29.8	-15.7	-40.2	-12.7	-12.9
June	13.9	20.8	19.2	-3.2	6.4	5.0	-30.2	2.6
<b>2016-17</b>								
September	27.5	16.2	6.2	-5.9	13.2	0.9	53.8	14.6
December	39.8	10.4	-11.7	45.8	1.2	57.2	1.0	6.2
March	2.6	-20.9	8.4	-19.4	-16.4	-31.3	-34.8	-15.8
June	-14.9	11.8	21.2	3.4	12.4	1.2	-4.2	-4.0
<b>2017-18</b>								
September	10.6	5.0	13.9	-6.8	13.3	-3.0	20.3	12.4
December	5.7	17.6	-12.7	11.0	17.1	67.3	37.8	6.5
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-10.5	-2.9	-5.4	2.0	-3.9	-3.7	-0.8	-4.0
March	-7.9	-10.8	-2.9	-11.2	-1.2	-5.9	5.7	3.6
June	21.1	10.9	6.4	-19.0	3.0	0.5	-18.6	3.4
<b>2016-17</b>								
September	13.1	2.0	-3.9	-1.4	2.8	4.4	24.1	2.8
December	39.3	4.8	9.1	28.3	-3.5	-0.4	-12.5	-2.2
March	11.5	5.3	8.6	4.0	1.4	10.1	-19.3	2.4
June	-11.3	0.8	8.1	-12.7	7.2	-3.6	11.0	-4.1
<b>2017-18</b>								
September	-1.6	-7.4	3.7	-2.4	3.2	0.6	-2.7	0.5
December	4.1	10.4	6.3	-3.5	10.3	5.3	18.8	-2.0
TREND								
<b>2015-16</b>								
December	-5.2	-2.3	-2.2	-5.7	-2.4	-3.2	-1.5	1.2
March	0.0	-2.5	-1.9	-11.5	-1.1	-3.5	-1.6	1.3
June	6.5	0.9	0.1	-10.5	1.4	-1.2	-0.1	2.5
<b>2016-17</b>								
September	11.1	5.1	3.0	0.9	0.8	2.6	-2.4	2.3
December	(b) na	5.9	6.0	10.6	0.2	4.2	-5.8	0.3
March	0.7	2.2	7.8	5.7	1.1	2.7	-8.4	-0.8
June	-2.2	0.4	7.5	-4.0	4.9	1.5	-3.4	-1.3
<b>2017-18</b>								
September	-2.6	-0.1	5.7	-6.6	6.3	1.2	6.0	-1.3
December	-1.8	0.6	4.9	-3.6	4.3	1.1	7.7	-1.4
na not available								
(b) Break in series between this quarter and preceding quarter.								
(a) This is the sum of the company and unincorporated gross operating profits.								



	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2015-16</b>								
December	13.6	-18.2	-7.7	-13.4	-8.5	-5.0	-44.1	-1.6
March	-11.9	-59.6	-3.6	-34.3	17.8	-6.4	52.8	-17.9
June	9.9	206.7	19.4	87.4	23.2	-1.0	-51.2	12.6
<b>2016-17</b>								
September	-15.2	-22.6	-4.1	-15.5	-3.9	16.5	110.2	9.1
December	20.7	76.8	3.7	57.2	-5.1	-10.2	-16.5	22.4
March	-6.6	-4.2	1.2	-11.5	22.3	-1.3	-30.0	-9.1
June	4.3	27.3	-11.3	11.7	-15.6	-19.5	38.9	-2.5
<b>2017-18</b>								
September	2.2	32.6	-2.4	20.4	23.8	35.5	22.0	8.7
December	-2.1	-25.4	12.2	-19.3	4.2	-8.2	-36.7	7.7
SEASONALLY ADJUSTED								
<b>2015-16</b>								
December	-0.1	6.2	-8.7	-12.7	9.5	-3.9	-15.0	-5.5
March	-4.7	-44.1	0.3	-4.3	17.1	6.4	33.9	-4.4
June	3.9	134.9	21.0	42.4	32.6	10.2	-39.0	9.8
<b>2016-17</b>								
September	-5.2	-50.8	-7.7	-28.1	-21.2	-9.0	27.0	0.1
December	4.4	157.8	1.4	74.5	7.4	-8.3	19.0	16.9
March	3.2	5.8	7.0	5.3	22.9	11.1	-30.8	6.3
June	-2.2	22.3	-10.4	1.8	-9.7	-8.6	46.5	-4.4
<b>2017-18</b>								
September	12.6	10.8	-6.2	5.8	4.7	3.9	-16.7	-0.3
December	-14.5	-16.8	9.3	-14.1	13.8	-6.0	-11.2	2.1
TREND								
<b>2015-16</b>								
December	-0.8	11.8	-0.1	-5.4	9.3	2.5	-5.3	-2.6
March	-1.5	2.7	2.9	-2.2	16.6	4.4	-8.5	-1.8
June	-1.3	1.2	4.4	7.7	9.4	1.7	-1.2	2.8
<b>2016-17</b>								
September	0.2	22.2	4.1	16.6	2.6	-1.8	-1.9	8.8
December	0.8	30.4	0.9	18.2	2.0	-3.8	1.9	(c)na
March	3.1	28.7	-2.3	15.4	3.9	-1.5	5.4	5.0
June	2.8	16.2	-3.0	5.5	5.5	0.1	-1.9	0.5
<b>2017-18</b>								
September	0.2	3.3	-3.1	-2.3	3.5	-1.6	-2.9	-1.1
December	-1.6	0.0	-1.0	-3.2	4.0	-2.4	-3.6	-0.4

na not available

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(c) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2015-16</b>									
December	6 056	13 554	1 183	14 889	9 172	10 944	5 763	6 904	3 212
March	5 784	12 816	1 171	13 918	8 851	10 377	5 613	6 606	3 047
June	5 752	13 176	1 197	14 430	9 456	10 339	5 461	6 800	3 087
<b>2016-17</b>									
September	5 583	12 959	1 174	14 699	9 668	10 625	5 473	6 696	3 214
December	5 478	13 082	1 276	14 449	9 376	11 202	5 564	6 796	3 197
March	5 352	12 223	1 250	13 375	8 928	10 608	5 485	6 583	3 064
June	5 591	12 960	1 316	14 721	9 296	10 579	5 535	6 746	3 269
<b>2017-18</b>									
September	5 577	13 064	1 317	15 214	9 099	10 697	5 724	6 912	3 140
December	5 663	13 287	1 336	15 634	9 072	11 392	5 967	7 115	3 234
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	6 081	13 199	1 171	14 544	9 105	10 491	5 635	6 776	3 146
March	5 823	13 318	1 201	14 709	9 033	10 527	5 654	6 806	3 143
June	5 686	13 094	1 188	14 173	9 353	10 526	5 524	6 792	3 063
<b>2016-17</b>									
September	5 591	12 893	1 167	14 511	9 652	10 754	5 490	6 639	3 207
December	5 485	12 750	1 260	14 131	9 309	10 731	5 448	6 664	3 127
March	5 400	12 704	1 283	14 129	9 118	10 753	5 519	6 782	3 165
June	5 526	12 869	1 306	14 477	9 192	10 787	5 605	6 738	3 244
<b>2017-18</b>									
September	5 589	12 991	1 312	15 001	9 085	10 824	5 738	6 859	3 135
December	5 662	12 964	1 317	15 288	9 014	10 905	5 847	6 978	3 162
TREND									
<b>2015-16</b>									
December	6 012	13 276	1 191	14 517	9 066	10 403	5 672	6 781	3 110
March	5 856	13 226	1 184	14 529	9 176	10 520	5 619	6 797	3 131
June	5 704	13 097	1 183	14 442	9 360	10 610	5 543	6 748	3 131
<b>2016-17</b>									
September	5 565	12 907	1 201	14 290	9 455	10 680	5 484	6 696	3 136
December	5 479	12 758	1 238	14 180	9 379	10 742	5 466	6 683	3 163
March	5 452	12 756	1 281	14 234	9 218	10 765	5 515	6 718	3 184
June	5 504	12 847	1 304	14 508	9 127	10 787	5 614	6 787	3 183
<b>2017-18</b>									
September	5 584	12 941	1 312	14 913	9 087	10 836	5 729	6 862	3 177
December	5 665	13 007	1 319	15 304	9 043	10 885	5 837	6 943	3 157

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2015-16</b>									
December	9 049	3 603	15 395	9 523	4 754	10 687	1 505	4 416	130 611
March	8 755	3 293	14 753	8 778	4 340	10 418	1 470	4 057	124 046
June	9 156	3 504	16 050	9 299	4 770	11 091	1 470	4 247	129 283
<b>2016-17</b>									
September	9 478	3 557	15 974	9 298	4 940	10 920	1 514	4 126	129 899
December	9 394	3 757	16 424	9 446	5 203	11 102	1 632	4 361	131 738
March	8 780	3 446	15 481	9 124	4 571	10 886	1 528	4 084	124 770
June	9 187	3 627	17 038	9 703	4 908	11 574	1 549	4 277	131 877
<b>2017-18</b>									
September	9 488	3 628	17 413	9 646	4 979	11 386	1 565	4 414	133 265
December	9 951	3 989	17 641	9 954	5 276	11 633	1 655	4 584	137 383
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	8 770	3 438	15 094	9 241	4 512	10 639	1 455	4 294	127 591
March	8 962	3 458	15 417	9 120	4 671	10 671	1 494	4 209	128 215
June	9 251	3 482	15 760	9 287	4 739	10 909	1 485	4 235	128 549
<b>2016-17</b>									
September	9 456	3 587	15 868	9 247	4 896	10 899	1 528	4 115	129 501
December	9 090	3 574	16 131	9 163	4 929	11 047	1 577	4 222	128 639
March	9 021	3 620	16 186	9 482	4 910	11 138	1 552	4 243	129 002
June	9 273	3 612	16 708	9 695	4 881	11 382	1 567	4 269	131 131
<b>2017-18</b>									
September	9 453	3 657	17 305	9 580	4 937	11 375	1 578	4 403	132 818
December	9 630	3 788	17 339	9 667	5 010	11 579	1 600	4 435	134 185
TREND									
<b>2015-16</b>									
December	8 809	3 389	15 185	9 159	4 578	10 593	1 449	4 264	127 456
March	9 002	3 462	15 398	9 233	4 646	10 734	1 481	4 237	128 231
June	9 236	3 517	15 687	9 218	4 760	10 845	1 505	4 195	128 780
<b>2016-17</b>									
September	9 285	3 554	15 902	9 214	4 870	10 933	1 531	4 175	128 880
December	9 184	3 590	16 055	9 298	4 914	11 045	1 554	4 191	128 919
March	9 117	3 603	16 328	9 443	4 912	11 170	1 565	4 236	129 496
June	9 236	3 629	16 725	9 584	4 909	11 311	1 569	4 304	130 927
<b>2017-18</b>									
September	9 440	3 682	17 123	9 651	4 939	11 435	1 579	4 371	132 663
December	9 625	3 748	17 475	9 672	4 989	11 547	1 596	4 442	134 252

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2015-16</b>									
December	-0.3	1.3	-2.4	2.6	1.0	8.7	1.0	1.8	4.7
March	-4.5	-5.4	-1.0	-6.5	-3.5	-5.2	-2.6	-4.3	-5.2
June	-0.6	2.8	2.2	3.7	6.8	-0.4	-2.7	2.9	1.3
<b>2016-17</b>									
September	-2.9	-1.7	-1.9	1.9	2.2	2.8	0.2	-1.5	4.1
December	-1.9	1.0	8.6	-1.7	-3.0	5.4	1.7	1.5	-0.5
March	-2.3	-6.6	-2.0	-7.4	-4.8	-5.3	-1.4	-3.1	-4.2
June	4.5	6.0	5.3	10.1	4.1	-0.3	0.9	2.5	6.7
<b>2017-18</b>									
September	-0.2	0.8	0.1	3.3	-2.1	1.1	3.4	2.5	-4.0
December	1.5	1.7	1.4	2.8	-0.3	6.5	4.2	2.9	3.0
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	0.1	-0.9	-2.6	1.4	0.4	3.0	-1.6	0.9	2.7
March	-4.2	0.9	2.6	1.1	-0.8	0.3	0.3	0.4	-0.1
June	-2.3	-1.7	-1.1	-3.6	3.5	0.0	-2.3	-0.2	-2.5
<b>2016-17</b>									
September	-1.7	-1.5	-1.8	2.4	3.2	2.2	-0.6	-2.3	4.7
December	-1.9	-1.1	7.9	-2.6	-3.6	-0.2	-0.8	0.4	-2.5
March	-1.5	-0.4	1.8	0.0	-2.1	0.2	1.3	1.8	1.2
June	2.3	1.3	1.8	2.5	0.8	0.3	1.6	-0.6	2.5
<b>2017-18</b>									
September	1.1	0.9	0.4	3.6	-1.2	0.3	2.4	1.8	-3.4
December	1.3	-0.2	0.4	1.9	-0.8	0.8	1.9	1.7	0.9
TREND									
<b>2015-16</b>									
December	-1.8	-0.1	0.2	0.7	0.5	1.2	-0.2	1.0	1.5
March	-2.6	-0.4	-0.6	0.1	1.2	1.1	-0.9	0.2	0.7
June	-2.6	-1.0	-0.1	-0.6	2.0	0.9	-1.4	-0.7	0.0
<b>2016-17</b>									
September	-2.4	-1.4	1.5	-1.1	1.0	0.7	-1.1	-0.8	0.2
December	-1.5	-1.2	3.1	-0.8	-0.8	0.6	-0.3	-0.2	0.9
March	-0.5	0.0	3.5	0.4	-1.7	0.2	0.9	0.5	0.6
June	1.0	0.7	1.8	1.9	-1.0	0.2	1.8	1.0	0.0
<b>2017-18</b>									
September	1.5	0.7	0.6	2.8	-0.4	0.5	2.0	1.1	-0.2
December	1.4	0.5	0.5	2.6	-0.5	0.5	1.9	1.2	-0.6

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2015-16</b>									
December	4.1	13.0	1.4	4.5	2.3	2.5	8.7	4.0	3.1
March	-3.3	-8.6	-4.2	-7.8	-8.7	-2.5	-2.3	-8.1	-5.0
June	4.6	6.4	8.8	5.9	9.9	6.5	0.0	4.7	4.2
<b>2016-17</b>									
September	3.5	1.5	-0.5	0.0	3.5	-1.5	3.0	-2.9	0.5
December	-0.9	5.6	2.8	1.6	5.3	1.7	7.8	5.7	1.4
March	-6.5	-8.3	-5.7	-3.4	-12.1	-2.0	-6.4	-6.3	-5.3
June	4.6	5.2	10.1	6.3	7.4	6.3	1.4	4.7	5.7
<b>2017-18</b>									
September	3.3	0.0	2.2	-0.6	1.5	-1.6	1.0	3.2	1.1
December	4.9	9.9	1.3	3.2	6.0	2.2	5.7	3.8	3.1
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	1.0	7.1	-0.1	2.0	-2.2	2.3	4.3	1.4	0.9
March	2.2	0.6	2.1	-1.3	3.5	0.3	2.7	-2.0	0.5
June	3.2	0.7	2.2	1.8	1.5	2.2	-0.6	0.6	0.3
<b>2016-17</b>									
September	2.2	3.0	0.7	-0.4	3.3	-0.1	2.9	-2.8	0.7
December	-3.9	-0.4	1.7	-0.9	0.7	1.4	3.2	2.6	-0.7
March	-0.8	1.3	0.3	3.5	-0.4	0.8	-1.6	0.5	0.3
June	2.8	-0.2	3.2	2.3	-0.6	2.2	1.0	0.6	1.7
<b>2017-18</b>									
September	1.9	1.2	3.6	-1.2	1.1	-0.1	0.7	3.1	1.3
December	1.9	3.6	0.2	0.9	1.5	1.8	1.4	0.7	1.0
TREND									
<b>2015-16</b>									
December	0.9	3.8	0.5	2.0	0.1	1.8	3.9	0.5	0.8
March	2.2	2.2	1.4	0.8	1.5	1.3	2.2	-0.6	0.6
June	2.6	1.6	1.9	-0.2	2.5	1.0	1.7	-1.0	0.4
<b>2016-17</b>									
September	0.5	1.1	1.4	0.0	2.3	0.8	1.7	-0.5	0.1
December	-1.1	1.0	1.0	0.9	0.9	1.0	1.5	0.4	0.0
March	-0.7	0.4	1.7	1.6	0.0	1.1	0.7	1.1	0.4
June	1.3	0.7	2.4	1.5	-0.1	1.3	0.2	1.6	1.1
<b>2017-18</b>									
September	2.2	1.5	2.4	0.7	0.6	1.1	0.7	1.6	1.3
December	2.0	1.8	2.1	0.2	1.0	1.0	1.1	1.6	1.2

## WAGES AND SALARIES BY STATE, Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2015-16</b>									
December	44 444	31 616	23 876	7 659	17 954	1 890	1 497	1 675	130 611
March	42 445	30 232	22 583	7 140	16 803	1 843	1 381	1 619	124 046
June	43 887	31 614	23 881	7 458	17 392	1 840	1 456	1 754	129 283
<b>2016-17</b>									
September	44 321	32 249	23 920	7 260	17 008	1 774	1 567	1 800	129 899
December	45 097	33 260	23 815	7 428	16 833	1 890	1 526	1 887	131 738
March	42 849	31 412	22 483	7 065	15 941	1 806	1 385	^ 1 830	124 770
June	45 252	33 533	23 516	7 360	16 792	1 860	1 541	^ 2 024	131 877
<b>2017-18</b>									
September	45 317	33 774	24 125	7 658	16 772	1 865	1 678	^ 2 074	133 265
December	46 689	35 058	24 756	7 757	17 291	1 950	1 697	^ 2 183	137 383
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	43 343	30 722	23 419	7 474	17 570	1 844	1 448	1 658	127 591
March	43 802	31 328	23 505	7 425	17 339	1 863	1 495	1 687	128 215
June	43 548	31 414	23 730	7 452	17 226	1 849	1 481	1 714	128 549
<b>2016-17</b>									
September	44 393	32 252	23 596	7 165	17 021	1 792	1 482	1 790	129 501
December	44 005	32 324	23 361	7 254	16 466	1 842	1 476	1 864	128 639
March	44 224	32 562	23 416	7 344	16 455	1 827	1 497	1 906	129 002
June	44 911	33 332	23 362	7 354	16 632	1 867	1 564	1 981	131 131
<b>2017-18</b>									
September	45 361	33 761	23 794	7 559	16 784	1 885	1 592	2 065	132 818
December	45 574	34 066	24 285	7 575	16 910	1 898	1 638	2 151	134 185
TREND									
<b>2015-16</b>									
December	43 226	30 733	23 535	7 508	17 495	1 850	1 449	1 657	127 456
March	43 669	31 197	23 550	7 442	17 393	1 853	1 479	1 684	128 231
June	43 905	31 651	23 609	7 349	17 199	1 838	1 486	1 726	128 780
<b>2016-17</b>									
September	44 017	32 018	23 574	7 272	16 894	1 822	1 479	1 787	128 880
December	44 142	32 353	23 434	7 244	16 610	1 821	1 482	1 851	128 919
March	44 398	32 750	23 347	7 303	16 491	1 839	1 508	1 915	129 496
June	44 805	33 213	23 502	7 411	16 600	1 863	1 551	1 985	130 927
<b>2017-18</b>									
September	45 279	33 711	23 802	7 504	16 769	1 882	1 596	2 064	132 663
December	45 685	34 160	24 170	7 592	16 920	1 902	1 634	2 139	134 252

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2015-16</b>									
December	4.8	4.7	-0.3	0.1	2.2	4.1	0.1	0.8	3.1
March	-4.5	-4.4	-5.4	-6.8	-6.4	-2.5	-7.7	-3.3	-5.0
June	3.4	4.6	5.7	4.5	3.5	-0.1	5.4	8.3	4.2
<b>2016-17</b>									
September	1.0	2.0	0.2	-2.7	-2.2	-3.6	7.6	2.6	0.5
December	1.8	3.1	-0.4	2.3	-1.0	6.5	-2.6	4.9	1.4
March	-5.0	-5.6	-5.6	-4.9	-5.3	-4.5	-9.2	-3.1	-5.3
June	5.6	6.8	4.6	4.2	5.3	3.0	11.2	10.6	5.7
<b>2017-18</b>									
September	0.1	0.7	2.6	4.1	-0.1	0.3	8.9	2.5	1.1
December	3.0	3.8	2.6	1.3	3.1	4.6	1.2	5.3	3.1
SEASONALLY ADJUSTED									
<b>2015-16</b>									
December	1.9	1.7	-0.9	-1.1	0.0	0.7	2.4	0.4	0.9
March	1.1	2.0	0.4	-0.7	-1.3	1.0	3.2	1.8	0.5
June	-0.6	0.3	1.0	0.4	-0.7	-0.7	-1.0	1.6	0.3
<b>2016-17</b>									
September	1.9	2.7	-0.6	-3.9	-1.2	-3.1	0.1	4.4	0.7
December	-0.9	0.2	-1.0	1.2	-3.3	2.8	-0.4	4.1	-0.7
March	0.5	0.7	0.2	1.2	-0.1	-0.8	1.4	2.3	0.3
June	1.6	2.4	-0.2	0.1	1.1	2.2	4.5	3.9	1.7
<b>2017-18</b>									
September	1.0	1.3	1.8	2.8	0.9	1.0	1.8	4.2	1.3
December	0.5	0.9	2.1	0.2	0.8	0.7	2.9	4.2	1.0
TREND									
<b>2015-16</b>									
December	1.6	1.6	-0.3	-0.4	-0.8	1.5	2.3	0.7	0.8
March	1.0	1.5	0.1	-0.9	-0.6	0.2	2.0	1.6	0.6
June	0.5	1.5	0.3	-1.2	-1.1	-0.8	0.5	2.5	0.4
<b>2016-17</b>									
September	0.3	1.2	-0.1	-1.1	-1.8	-0.9	-0.5	3.5	0.1
December	0.3	1.0	-0.6	-0.4	-1.7	-0.1	0.2	3.6	0.0
March	0.6	1.2	-0.4	0.8	-0.7	1.0	1.8	3.4	0.4
June	0.9	1.4	0.7	1.5	0.7	1.3	2.9	3.7	1.1
<b>2017-18</b>									
September	1.1	1.5	1.3	1.3	1.0	1.0	2.9	4.0	1.3
December	0.9	1.3	1.5	1.2	0.9	1.1	2.4	3.6	1.2

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

## SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2015-16</b>								
December	7.65	6.44	12.14	5.59	12.79	9.44	3.98	4.84
March	7.39	6.01	12.57	5.08	12.05	8.74	3.92	4.65
June	7.95	6.27	13.06	5.66	12.24	9.09	3.98	4.65
<b>2016-17</b>								
September	8.60	6.43	14.23	5.49	12.17	9.00	4.16	4.86
December	11.17	6.55	12.71	5.62	13.34	9.43	4.24	4.99
March	11.10	6.26	14.47	5.45	13.13	8.86	4.15	4.85
June	10.04	6.45	14.99	5.79	13.22	9.09	4.17	4.89
<b>2017-18</b>								
September	10.74	6.64	15.85	5.68	13.41	9.09	4.23	4.93
December	10.95	6.73	14.20	5.88	14.07	9.61	4.31	4.95

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2015-16</b>							
December	6.24	1.20	6.09	2.86	2.13	5.26	2.92
March	6.15	1.13	6.36	2.68	2.17	5.06	2.94
June	6.26	1.23	6.38	2.82	2.17	4.96	3.02
<b>2016-17</b>							
September	5.86	1.19	6.02	2.82	2.16	5.01	3.04
December	6.16	1.20	6.10	2.90	2.14	4.89	2.98
March	6.07	1.20	6.48	2.78	2.13	4.87	2.89
June	6.01	1.32	6.46	2.87	2.13	4.64	2.88
<b>2017-18</b>							
September	5.95	1.33	6.30	2.79	2.18	4.87	2.96
December	6.12	1.27	6.13	2.86	2.16	5.03	2.90

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2015-16</b>								
December	0.34	0.10	0.19	0.08	0.05	0.07	0.13	0.19
March	0.32	0.08	0.18	0.07	0.05	0.05	0.11	0.18
June	0.35	0.08	0.20	0.06	0.05	0.05	0.08	0.18
<b>2016-17</b>								
September	0.42	0.10	0.20	0.06	0.05	0.05	0.12	0.20
December	0.46	0.11	0.18	0.08	0.05	0.07	0.12	0.20
March	0.49	0.09	0.18	0.07	0.05	0.06	0.08	0.18
June	0.44	0.10	0.19	0.06	0.05	0.06	0.07	0.17
<b>2017-18</b>								
September	0.45	0.10	0.21	0.06	0.06	0.05	0.08	0.18
December	0.46	0.11	0.20	0.06	0.06	0.08	0.11	0.19

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

*continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2015-16</b>							
December	0.25	0.10	0.40	0.08	0.04	0.15	0.06
March	0.24	0.04	0.41	0.06	0.05	0.15	0.11
June	0.25	0.12	0.46	0.10	0.05	0.16	0.05
<b>2016-17</b>							
September	0.22	0.09	0.46	0.09	0.05	0.17	0.10
December	0.25	0.16	0.44	0.13	0.05	0.15	0.08
March	0.25	0.16	0.46	0.13	0.06	0.16	0.06
June	0.25	0.18	0.39	0.12	0.05	0.13	0.09
<b>2017-18</b>							
September	0.27	0.23	0.39	0.15	0.06	0.17	0.10
December	0.25	0.17	0.41	0.12	0.06	0.14	0.06

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
<b>2015-16</b>						
December	0.28	0.50	0.07	0.47	0.37	0.08
March	0.28	0.57	0.07	0.50	0.40	0.08
June	0.28	0.52	0.06	0.47	0.38	0.08
<b>2016-17</b>						
September	0.29	0.51	0.06	0.49	0.40	0.07
December	0.25	0.50	0.06	0.48	0.37	0.07
March	0.28	0.57	0.06	0.50	0.41	0.07
June	0.29	0.53	0.05	0.47	0.38	0.07
<b>2017-18</b>						
September	0.26	0.52	0.05	0.48	0.39	0.07
December	0.26	0.51	0.06	0.47	0.36	0.06

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

## WHAT IF...? REVISIONS TO TREND ESTIMATES

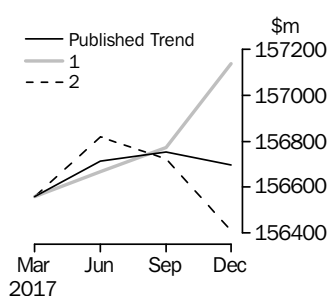
### EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

#### TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

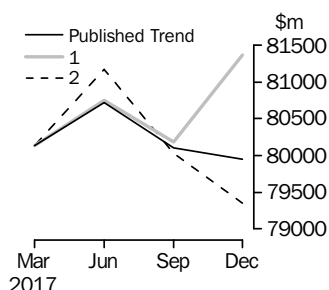
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

#### INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
			rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2017</b>						
March	156 559	0.4	156 559	0.4	156 559	0.4
June	156 713	0.1	156 668	0.1	156 819	0.2
September	156 754	0.0	156 773	0.1	156 722	-0.1
December	156 697	0.0	157 137	0.2	156 412	-0.2

#### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
			rises by 4.0% on this quarter (1)		falls by 4.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2017</b>						
March	80 135	5.4	80 135	5.4	80 135	5.4
June	80 719	0.7	80 750	0.8	81 169	1.3
September	80 105	-0.8	80 178	-0.7	80 033	-1.4
December	79 944	-0.2	81 370	1.5	79 355	-0.8

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

### SCOPE AND COVERAGE

**2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

**3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

**4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

**5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

**6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

**7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

## EXPLANATORY NOTES *continued*

### SCOPE AND COVERAGE

*continued*

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

### STATISTICAL UNIT

**8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

**9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no. 1292.0).

## EXPLANATORY NOTES *continued*

### CLASSIFICATIONS

**10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

**11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

### SURVEY METHODOLOGY

**12** The survey is conducted by web form on a quarterly basis. It is based on a random sample of approximately 15,000 units which is stratified by industry, state/territory and number of employees.

**13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

### TIMING OF SURVEY CYCLE

**14** Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

### SAMPLE REVISION

**15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

**16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

### SEASONAL ADJUSTMENT

**17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

**18** In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

**19** In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

**20** The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2016 annual reanalysis, the majority of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators** (cat. no. 1350.0).

### TREND ESTIMATES

**21** The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

**22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0).

### CHAIN VOLUME MEASURES

**23** The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2015-16). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

**24** With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2017 issue of this publication, the chain volume measures for 2016-17 will have 2015-16 (the previous financial year) as their base year rather than 2014-15, and the reference year is 2015-16. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

**25** Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to

## EXPLANATORY NOTES *continued*

### CHAIN VOLUME MEASURES *continued*

the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

### COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

**26** The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

**27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

**28** The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

**29** The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

**30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.



## EXPLANATORY NOTES *continued*

### GENERAL ACKNOWLEDGMENT

**31** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

**32** The results of these statistics are based, in part, on ABR data supplied by the Registrar to the ABS under *A New Tax System (Australian Business Number) Act 1999* which requires that such data is only used for the purpose of carrying out functions of the ABS. No individual information collected under the *Census and Statistics Act 1905* is provided back to the Registrar for administrative or regulatory purposes. Any discussion of data limitations or weaknesses is in the context of using the data for statistical purposes, and is not related to the ability of the data to support the ABR's core operational requirements. Legislative requirements to ensure privacy and secrecy of this data have been followed. Only people authorised under the *Australian Bureau of Statistics Act 1975* have been allowed to view data about any particular firm in conducting this survey. In accordance with the *Census and Statistics Act 1905*, results have been confidentialised to ensure that they are not likely to enable identification of a particular person or organisation.

### RELATED PUBLICATIONS

**33** Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

### ABS WEB SITE

**34** Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

### DATA AVAILABLE ON REQUEST

**35** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

## RELIABILITY OF THE ESTIMATES

**1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

**2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

**3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

**4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

**5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

## STANDARD ERRORS

**6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available on the next page.

## TECHNICAL NOTE DATA QUALITY *continued*

### LEVEL ESTIMATES

**7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ( $\$8,900\text{m} \pm \$200\text{m}$ ).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ( $\$8,900\text{m} \pm \$400\text{m}$ ).
- The true value in this case is the result we would obtain if we could enumerate the total population.

**8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	150	121	355	144	67
Manufacturing	220	212	1 454	802	260
Electricity, gas, water and waste services	63	69	369	12	31
Construction	455	463	3 659	na	619
Wholesale trade	333	325	2 428	1 531	248
Retail trade	204	217	1 988	1 060	231
Accommodation and food services	133	120	939	65	242
Transport, postal and warehousing	164	155	1 065	na	190
Information media and telecommunications	64	64	293	na	75
Financial and insurance services	145	219	443	na	233
Rental, hiring and real estate services	236	259	817	na	178
Professional, scientific and technical services	435	409	2 002	na	708
Administrative and support services	121	112	776	na	453
Education and Training	na	na	na	na	170
Health Care and Social Assistance	na	na	na	na	298
Arts and recreation services	59	57	189	na	51
Other services	105	123	740	na	214
<b>Total</b>	<b>840</b>	<b>881</b>	<b>6 069</b>	<b>2 078</b>	<b>1 173</b>
New South Wales	na	na	3 389	na	766
Victoria	na	na	2 736	na	652
Queensland	na	na	2 496	na	488
South Australia	na	na	1 443	na	269
Western Australia	na	na	1 919	na	401
Tasmania	na	na	351	na	71
Northern Territory	na	na	270	na	64
Australian Capital Territory	na	na	788	na	302
<b>Australia</b>	<b>840</b>	<b>881</b>	<b>6 069</b>	<b>2 078</b>	<b>1 173</b>

na not available

## TECHNICAL NOTE DATA QUALITY *continued*

### MOVEMENT ESTIMATES

**9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ( $\$2,000m \pm \$850m$ ).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ( $\$2,000m \pm \$1,700m$ ).

**10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	134	138	295	105	49
Manufacturing	231	224	763	546	150
Electricity, gas, water and waste services	85	58	115	8	12
Construction	440	417	1 836	na	287
Wholesale trade	235	239	1 297	788	116
Retail trade	168	190	1 128	691	147
Accommodation and food services	97	82	539	32	124
Transport, postal and warehousing	197	134	513	na	84
Information media and telecommunications	68	70	244	na	56
Financial and insurance services	143	227	293	na	122
Rental, hiring and real estate services	176	196	579	na	101
Professional, scientific and technical services	413	367	1 343	na	380
Administrative and support services	110	124	601	na	194
Education and Training	na	na	na	na	124
Health Care and Social Assistance	na	na	na	na	138
Arts and recreation services	42	42	146	na	20
Other services	124	123	347	na	120
<b>Total</b>	<b>762</b>	<b>724</b>	<b>3 330</b>	<b>1 199</b>	<b>637</b>

na not available

### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>December Quarter 2017</i>
	%
Company gross operating profits	0.9
Company profits before income tax	1.0
Sales of goods and services	1.3
Inventories	0.7
Wages and salaries	1.6

## ADJUSTMENTS TO ESTIMATES *continued*

**12** As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

## SALES OF GOODS AND SERVICES TIME SERIES

**13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

## PROFITS TIME SERIES

**14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

**15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

## WAGES TIME SERIES

**16** The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

## PRIVATISED MARKETING AUTHORITIES

**17** Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

**18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

## PRIVATISATION OF TELSTRA CORPORATION

**19** Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

## TREND BREAK

**20** In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

**21** Likewise, in the December quarter 2017 release, trend break corrections were applied to the December quarter 2016 estimates for Mining and Total company gross operating profits, company profits before income tax and business gross operating profits. These corrections were also due to a large increase in the price of mining commodities.

## GLOSSARY

<b>A company</b>	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
<b>Business gross operating profit</b>	The sum of unincorporated gross operating profit and company gross operating profit.
<b>Company gross operating profits</b>	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
<b>Company profits before income tax</b>	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
<b>Inventories</b>	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
<b>Quasi-corporations</b>	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
<b>Sales of goods and services</b>	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
<b>Unincorporated businesses</b>	Businesses not in the corporate sector as defined under the glossary term 'a company'.
<b>Unincorporated gross operating profit</b>	Same definition as company gross operating profit except it includes only unincorporated businesses.
<b>Wages and salaries</b>	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

## FOR MORE INFORMATION . . .

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